# <u>ANNUAL REPORT</u> 2018-2019



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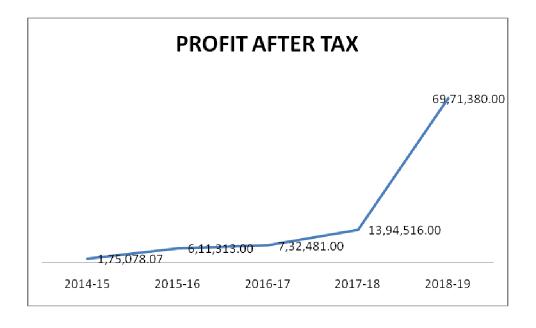
#### **Important Communication to Members**

The Ministry of Corporate Affairs has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by the companies and has incurred circulars stating that service of Notice / documents including Annual Report can be sent by e-mail to its members. To support this green initiative of the Government in full measure, members who have not registered their e-mail addresses, so far as requested to register their e-mail addresses, with the Registrar & Share Transfer Agent of the Company.



Particulars	2014-15 (in Rs.)	2015-16 (in Rs.)	2016-17 (in Rs.)	2017-18 (in Rs.)	2018-19 (in Rs.)
Total Revenue	2,32,74,126.20	2,33,27,765.00	2,59,05,333.00	2,79,57,353.00	4,21,03,548.00
Profit Before Tax	4,23,977.07	11,13,587.00	11,57,172.00	19,43,135.00	94,17,924.00
Profit After Tax	1,75,078.07	6,11,313.00	7,32,481.00	13,94,516.00	69,71,381.00
Shareholders Fund	22,09,30,294.75	22,14,10,473.00	22,22,75,192.00	22,36,46,465.00	22,90,79,561.00
Earnings Per Share	0.01	0.04	0.04	0.09	0.47
Book Value Per Share	14.97	14.98	15.02	15.08	15.54

## **Financial Highlights of Last Five Years**



## Chairman's Message

#### Dear Members

It's a pleasure to present the Annual Report of Financial Year 2018-2019 of your Company. This year was remarkable; your Company had earned profit of Rs. 69.71 Lakh which was highest of last five year's profit. It's only because of your trust and loyalty on the Company. I am very thankful to you and our team.

Your company is engaged in providing loan and advances to individuals and Body Corporates i.e. inter corporate loans, personal loans, long term and short term loans, Trade financing, Bills Discounting, Project Appraisal, Loans against Guarantee and Properties and also engaged in Trading in shares & securities and arbitrage business in stock and commodity market. We are committed to further strengthening our capabilities that allow us to serve various financial needs of our customers – offering not only such loans but also protection and security for a better future.

The Company is focusing to achieve its vision and will provide best opportunities to new talents and existing personnel. This will not be possible without support of 'SML Team' and You.

Once again, I am very thankful to the entire 'SML Team' and to you for your support.

Yours Sincerely Vikram Goyal (Chairman)

## **COMPANY'S INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Vikram Goyal	-	Chairman & Whole Time Director
Mr. Rajan Goyal	-	Non Executive Director
Ms. Tanisha Bhagat	-	Independent Director (With effect from Nov 23, 2018)
Mr. Deepak	-	Independent Director (With effect from Mar 26, 2019)

#### **KEY MANAGERIAL PERSONNEL**

Mr. Vikram Goyal	-	Whole Time Director
Mr. Rohit Saraogi	-	Chief Financial Officer (With effect from on May 22, 2018)

#### STATUTORY AUDITOR

M/s V.N. Purohit & Co., Chartered Accountants 214, New Delhi House, 2<sup>nd</sup> Floor, 27, Barakhamba Road, New Delhi-110001 Email: <u>vnpdelhi@vnpaudit.com</u> Website: <u>www.vnpaudit.com</u>

#### SECRETARIAL AUDITOR

Mr. Nitin Gupta (Practicing Company Secretary) A-177, Ground Floor, A Block, Sector-15, Noida, Uttar Pradesh-201301 E-mail Id: <u>csguptanitin@gmail.com</u>

#### **REGISTERED OFFICE**

372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085 Contact No. 011-49091417 E-mail Id: <u>sonalmercantile@yahoo.in</u> Website: <u>www.sonalmercantile.in</u>

#### REGISTRAR AND SHARE TRANSFER AGENT

Skyline Financial Services Private Limited D-153 A, 1st Floor, Okhla Industrial Area, Phase-I, New Delhi-110 020 Tel No.: 011-26812682, 83 Email Id: <u>admin@skylinerta.com</u> Website: <u>www.skylinerta.com</u>

#### BANKERS OF THE COMPANY

Union Bank of India

#### LISTED AT/ RBI REGISTRATION NUMBER / CORPORATE IDENTIFICATION NUMBER

Listed At:

BSE Limited, Mumbai (Scrip Code: 538943) Delhi Stock Exchange, Delhi (Scrip Code: 5053) (*DSE is an Inoperative Stock Exchange*) **RBI Registration Number:** B-14.02393 Dated 19/07/2002 **Corporate Identification Number:** L51221DL1985PLC022433

#### **BOARD COMMITTEES**

NAME OF COMMITTEE	NAME OF MEMBERS	DESIGNATION
NOMINATION AND	Ms. Tanisha Bhagat	Independent Director
REMUNERATION	(Chairperson)	independent Director
COMMITTEE	(Chaliperson)	
	Mr. Deepak (Member)	Independent Director
	Mr. Rajan Goyal (Member)	Non Executive Director
AUDIT COMMITTEE	Mr.Deepak (Chairman)	Independent Director
	Ms. Tanisha Bhagat(Member)	Independent Director
	Mr. Rajan Goyal (Member)	Non Executive Director
<b>STAKEHOLDERS</b>	Mr. Deepak (Chairman)	Independent Director
RELATIONSHIP		
COMMITTEE		
	Ms. Tanisha Bhagat(Member)	Independent Director
	Mr. Rajan Goyal (Member)	Non Executive Director
<b>RISK MANAGEMENT</b>	Mr. Deepak (Chairman)	Independent Director
COMMITTEE	_ 、 、 、 、 、	-
	Mr. Rajan Goyal (Member)	Non Executive Director
	Mr. Vikram Goyal (Member)	Executive Director

#### **BOARDS' REPORT**

#### Dear Members

Your Directors present the **Thirty Fourth Annual Report** of your Company together with the **Audited Financial Statements** of the Company for the Financial Year ended **March 31, 2019**.

#### 1.Background

Your Company is registered with the Reserve Bank of India (RBI) as Non-Systemically Important Non-Deposit taking Non-Banking Financial Companies (NBFC).

#### 2. Financial Highlights

Particulars	Financial Year ended		
	March 31, 2019 (In Lakh)	March 31, 2018 (In Lakh)	
Total Income	421.03	279.57	
Total Expenditure	326.85	260.14	
Profit/(Loss) before tax	94.17	19.43	
Profit/(Loss) after tax	69.71	13.94	
Paid-up Share Capital	1473.85	1473.85	
Reserves and Surplus	816.94	762.61	

#### 3.Operating Highlights

During the year under review, revenue from operation of the Company is Rs. 421.03 Lakh as compared to Rs. 279.57 Lakh in the previous year. The Company earned a profit of Rs. 69.71 Lakh net of taxes as compared to Rs. 13.94 Lakh in the previous year. Your Directors are putting in their best efforts to improve the performance of the Company.

#### 4. Company's Affairs

Your Company is engaged in the business of providing Secured and Unsecured Loans & Advances and also to make investment in both quoted and unquoted securities. The Company offers specialized solutions for meeting specific liquidity requirements with technical insights into Capital Markets.

#### 5.Dividend

To maintain the liquidity of funds, your Board of Directors does not recommend any dividend for the Financial Year under review.

#### 6.Share Capital

There is no change in the Share Capital of the Company during the Financial Year under review.

#### 7. Fixed Deposits

The Company has not accepted any fixed deposit during the year under review as per the provision of Section 73 of the Companies Act, 2013 read with the Companies (Acceptance of Deposits) Rules, 2014.

#### 8.Listing Agreement

Your Company is listed on BSE Limited and complied with all the requirements of Listing Agreement. Also, your Company has already paid listing fees for the Financial Year 2019-20 to the BSE Limited. The Company is also listed on Delhi Stock Exchange (Inoperative Stock Exchange).

#### 9. Particulars of Loans, Guarantees or Investments Under Section 186

Your Company being a Non-Banking Financial Company (NBFC), the disclosure regarding particulars of loans made, guarantees given and securities provided in the ordinary course of its business is exempted as per the provisions of Section 186(11) of the Companies Act, 2013. Details of the investments made by the Company pursuant to the provisions of Section 186 of the Companies Act, 2013 are given in the Notes to accounts forming part of the audited financial statements for the financial year ended March 31, 2019.

#### 10. Adequacy of Internal Financial Controls

The Company has adequate system of internal control to safeguard and protect from loss, unauthorized use for disposition of its assets. All the transactions are probably authorized, recorded and reported to the Management. The Company is following all applicable Accounting Standards for properly maintaining the books of accounts and reporting financial statements. The Internal Auditor of the company checks and verifies internal control and monitors them in accordance with policy adopted by the Company. The Company continues to ensure proper and adequate systems and procedures commensurate with its size and nature of business.

#### 11. Transfer to Reserves

The Company has transferred an amount of Rs. 13.94 Lakh to the Special Reserve u/s 45-IC of the RBI Act, 1934 out of current year's profits.

#### 12. Directors

#### Number of Meetings of the Board

During the year, 14 (Fourteen) Board Meetings were convened and held, details of which are provided in the Corporate Governance Report. The intervening gap between the Meetings was in compliance with the Companies Act, 2013.

#### Policy on Directors' Appointment and Remuneration

The policy of the Company on Directors' Appointment and Remuneration, including criteria for determining qualifications, positive attributes, independence of a director and other matters provided under Sub-section (3) of Section 178 of the companies Act, 2013, adopted by the Board, is placed on the website of the Company i.e. <u>www.sonalmercantile.in</u>. The web link of the policy is <u>http://www.sonalmercantile.in/investors-information.php</u>.

#### Declaration by Independent Directors

All Independent Directors have given declarations under section 149(7) of the Companies Act, 2013 that, they meet the criteria of independence as laid down under section 149(6) of the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

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Pursuant to the provisions of the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board has carried out the Annual Performance Evaluation of its own performance, the Directors individually as well as the evaluation of the working of its Committees. The criteria applied in the evaluation process are explained in the Corporate Governance Report.

The Independent Directors in their separate meeting has evaluated performance of Non-Independent Directors, performance of the Board as a whole and also performance of the Chairman of the Company.

#### \* Familiarization Programme for Independent Directors

In compliance with the requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has put in place a Familiarization Programme for its Independent Directors to familiarize them with their roles, rights and responsibilities as Directors, the working of the Company, nature of the industry in which the Company operates, business model etc. The details of the Familiarization Programme are explained in the Corporate Governance Report. The same is also available on the website of the Company at www.sonalmercantile.in.

#### Inductions

During the Financial Year 2018-2019, Mr. Rajan Goyal and Ms. Tanisha Bhagat have been appointed on the Board with effect from November 23, 2018 as Additional Directors, who were regularized as Director in the Extra Ordinary General Meeting held on 15-03-2019. Mr. Vikram Goyal has been appointed as Whole time director w.e.f. 23.11.2018. Mr. Deepak has been appointed on the Board with effect from March 26, 2019 as Additional director.

#### Retirement /Re-appointment

In terms of Section 152 of the Companies Act, 2013, Mr. Rajan Goyal (DIN: <u>02600825</u>) who retires by rotation at the ensuing AGM, being eligible offered himself for reappointment. His Brief Resume is mentioned in the annexure attached to the Notice.

#### Resignation

During the year under review, Ms. Anu Aggarwal resigned w.e.f 18.09.2018, Mr. Deep Chand Singhal and Mr. Sunil Kumar w.e.f. 23.11.2018, Mr. Naresh Poddar w.e.f. 19.01.2019 and Mr. Vikram Sharma w.e.f 25.03.2019.

#### \* Disclosure of Relationships Between Directors Inter-Se

Mr. Vikram Goyal and Mr. Rajan Goyal are directly related to each other. As they both are Brothers.

#### Key Managerial Personnel

The details of Key Managerial Personnel (KMP) of the Company are:

S. No.	Name of Key Managerial Personnel	• • •	
1.	Mr. Vikram Goyal	Whole Time Director	November 23, 2018
2.	Mr. Rohit Saraogi	Chief Financial Officer	May 22, 2018

#### 13. Committees of the Board

Your Company has a duly constituted Audit Committee, Nomination & Remuneration Committee, Stakeholders Relationship Committee and Risk Management Committee as per the provisions of Section 177, 178 of the Companies Act, 2013 and provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Board of Directors has constituted such committees to enable the Board to deal with specific areas/activities that need a closer review and to have an appropriate structure to assist in the discharge of its responsibilities.

A detailed note on the Board and its committees is provided under the Corporate Governance report section in this Annual Report.

#### 14. Subsidiary Companies/Associate Companies/Joint Ventures

The Company has One Associate Company i.e. (M/s Rudraveerya Developers Limited).

#### 15. Code of Conduct

Your Company has already in place a well framed Code of Conduct for carrying its day to day business operations of the Company. The Code lays down the standard procedure of business conduct which is expected to be followed by the directors and the employees in their business dealings and in particular on matters relating to integrity in the work place, in business practices and in dealing with stakeholders.

All the Board Members and the Senior Management personnel have confirmed compliance with the Code. The detailed Code of Conduct can be referred from the website of the Company and the web link is <u>http://www.sonalmercantile.in/investors-information.php</u>.

## 16. Details of Establishment of Vigil Mechanism/ Whistle Blower Policy For Directors And Employees

The Company has already in place a well framed Vigil Mechanism/ Whistle Blower Policy for Directors and Employees. The purpose of this policy is to provide a framework to promote responsible and secure whistle blowing. It protects employees willing to raise a concern about irregularities within the Company. The Company has also provided adequate safeguards against victimization of employees and Directors who express their concerns. The Company has also provided direct access to the Chairman of the Audit Committee on reporting issues concerning the interests of employees and the Company. This policy is also placed on the website of the Company.

The link of the Vigil Mechanism is <u>http://www.sonalmercantile.in/investors-information.php</u>.

#### 17. Business Risk Management Policy

Pursuant to section 134(3)(n) of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the company has constituted a Risk Management Committee. The details of the committee and its terms of reference are set out in the corporate governance report forming part of the Annual report. The Company has implemented Risk Management Policy and the Board of Directors has prepared a comprehensive framework of risk management for assessment of risks and to determine the responses to these risks so as to minimize their adverse impact on the organization.

The policy as approved by the Board of Directors is uploaded on Company's website at <u>http://www.sonalmercantile.in/investors-information.php</u>.

#### 18. Prevention of Insider Trading

The Company has already adopted a Code of Conduct for Prevention of Insider Trading with a view to regulate trading in securities by the Directors and certain designated employees of the Company. All Board Directors and the designated employees have confirmed compliance with the Code. The Code is uploaded on Company's website at <u>http://www.sonalmercantile.in/investors-information.php</u>.

#### 19. Auditors

#### Statutory Auditors

The shareholders of the Company had appointed M/s V.N. Purohit & Co., Chartered Accountants, (ICAI Firm's Registration No. 304040E) as Statutory Auditors for a period of three (3) years commencing from the Thirtieth AGM till the conclusion of the Thirty Third (33<sup>rd</sup>) AGM, subject to ratification by Members every year to conduct the Statutory Audit of the company.

M/s V. N. Purohit & Co. (Chartered Accountants) is doing the Statutory Audit of the Company from last Six (6) years and left with a term of four (4) years as per the applicable provisions of Companies Act, 2013, therefore, based on the recommendation of the Audit Committee, the Board of Directors have decided to recommend to the members of the Company for their approval the appointment of M/s V. N. Purohit & Co. again as the Statutory Auditor of the Company for a term of 4 years.

#### \* Auditors' Report

The observations and Comments made by the Statutory Auditor in their Report read together with notes on the Financial Statements are self-explanatory and do not call for any further comments under Section 134 of the Companies Act, 2013.

#### Secretarial Auditor

Pursuant to provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Board of Directors had appointed *Mr. Nitin Gupta (Practicing Company Secretary)* to undertake the Secretarial Audit of the Company for Financial Year 2018-19. There is no qualification, reservation or adverse remark made in his Secretarial Audit Report. The Audit Report is annexed herewith as "Annexure A".

#### ✤ Reporting of frauds by Auditors

There were no frauds reported by Auditors as per Section 134(3) and Section 143(12) of the Act.

#### 20. Extract of Annual Return

In accordance with Section 92(3) of the Companies Act, 2013, the details forming part of the extract of the Annual Return in Form MGT-9 is annexed herewith as **"Annexure B"**.

#### 21. Corporate Social Responsibility

Pursuant to provision of Section 135 of the Companies Act, 2013, your Company does not fall within the criteria of turnover and/or/ profit and/or net worth, therefore, the Company has neither formed CSR Committee nor CSR Policy.

#### 22. Prudential Norms & Directions of RBI for NBFCs

Your company has complied with all the requirements prescribed by the Reserve Bank of India and has filed the required returns.

#### 23. Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and Outgo

- i. **Conservation of Energy & Technology Absorption:** The Company, being a Non-Banking Finance Company (NBFC), does not have any manufacturing activity. The directors, therefore, have nothing to report on 'Conservation of Energy and Technology Absorption'.
- ii. Foreign Exchange Earnings and Outgo: The foreign exchange earnings and outgo are given below:

Particulars	2018-19 (Rs.)	2017-18 (Rs.)	
Foreign Exchange Earnings	0	0	
Foreign Exchange outgo	0	0	

#### 24. Particulars of Employees

The information required pursuant to Section 197 of the Companies Act, 2013 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 in respect of employees of the Company, forms part of this report and annexed herewith as "Annexure C".

#### 25. Related Party Transactions

All the Related Party Transactions are entered into by the Company, at arm's length basis, in the ordinary course of business and are in compliance with the applicable provisions of the Act and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Policy on Related Party Transactions. Accordingly, the disclosure of Related Party Transactions as required under Section 134(3) (h) of the Companies Act, 2013 is mentioned in Form AOC-2. ("Annexure D")

The policy on Related Party Transactions is displayed on the website of the Company and the web link is <u>http://www.sonalmercantile.in/investors-information.php</u>.

#### 26. Sexual Harassment

The Company has in place a Prevention of Sexual Harassment Policy in line with the requirements of the sexual harassment of women at workplace (Prevention, Prohibition and Redressal) Act, 2013. All employees (permanent, contractual, temporary, trainees) are covered under this policy.

During the Year 2018-19, no complaint was received by the Company related to sexual harassment.

#### 27. Business Responsibility Report

Business Responsibility Report as stipulated under Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, is not applicable to the Company.

#### 28. Corporate Governance

The Company is committed to maintain the steady standards of corporate governance and adhere to the corporate governance requirements set out by SEBI. A Report on Corporate Governance regarding compliance with the conditions of Corporate Governance as stipulated in Regulations 17 to 27, clauses (b) to (i) of sub-regulation (2) of Regulation 46 and paragraphs C, D and E of Schedule V of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, forms part of the Annual Report and also a Certificate from the Practicing Company Secretary of the Company regarding compliance with the conditions of Corporate Governance forms a part of this Report.

#### 29. Management's Discussion and Analysis Report

Management's Discussion and Analysis Report (MDAR) for the year under review, as stipulated under Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, is presented in a separate section forming part of the Annual Report.

#### 30. Disclosures under the Act

#### Significant and Material Orders

No significant and material order was passed against the Company by any regulator or court or tribunal impacting going concern status and company's operations in future.

#### Material changes and commitments affecting the financial position of the Company after the close of financial year

There are NO material changes and commitments affecting the financial position of the Company, which has occurred between the end of the financial year of the Company i.e. March 31, 2019 and the date of the Boards' Report.

#### Change in the Nature of Business

There is no change in the nature of the Business of the Company during the Financial Year.

#### 31. Director's Responsibility Statement

In terms of Section 134(5) of the Companies Act, 2013, the directors would like to state that:

- i. In the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departure.
- ii. The directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for the year under review.
- iii. The directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- iv. The directors have prepared the annual accounts on a going concern basis.
- v. The directors had laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively.



vi. The directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such system were adequate and operating effectively.

#### 32. Compliance with the provisions of Secretarial Standard-1 and Secretarial Standard-2

The Directors have devised proper systems to ensure compliance with the provisions of all applicable Secretarial Standards issued by the Institute of Company Secretaries of India (ICSI) and that such systems are adequate and operating effectively.

#### 33. Acknowledgments and Appreciation

The Directors take this opportunity to thank the Company's customers, shareholders, investors, suppliers, bankers, financial institutions and Central & State Governments for their consistent support to the Company. The Directors also wish to place on record their appreciation to employees at all levels for their hard work, dedication and commitment.

For and on Behalf of the Board Sonal Mercantile Limited

Date: June 12, 2019 Place: New Delhi Sd/-Vikram Goyal Whole Time Director DIN: <u>00381115</u> Sd/-Rajan Goyal Director DIN: <u>02600825</u>

#### FORM NO. MR-3

#### SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED 31st MARCH, 2019

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

#### To The Members, Sonal Mercantile Limited 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085

I have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by <u>Sonal Mercantile Limited</u> (hereinafter called the company). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the <u>Sonal Mercantile Limited's</u> books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, I hereby report that in my opinion, the company has, during the audit period covering the financial year ended on 31st March, 2019 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance- mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by <u>Sonal Mercantile Limited</u> ("the Company") for the financial year ended on 31st March, 2019 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings; (Not applicable to the company during the audit period);

The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act');

- (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
- (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 (Not applicable to the company during the audit period);
- (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 (Not applicable to the company during the audit period);
- (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 (Not applicable to the company during the audit period);



- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 (Not applicable to the company during the audit period);
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998 (Not applicable to the company during the audit period);
- (i) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015;
- (j) Reserve Bank of India Act, 1934

I have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India (ICSI);
- (ii) The Listing Agreement as per SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, entered into by the Company with BSE Limited.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above subject to the following observations:

- 1. The Company Secretary of the Company Ms. Richa Sharma has resigned w.e.f. 13.02.2019. The position of Company Secretary of the Company is vacant as on 31.03.2019. The Company is advised to appoint a full time Company Secretary as per section 203 of the Companies Act, 2013 within six months of resignation of the aforesaid CS.
- 2. The Company received a show cause notice dated 22-03-2018, from the Reserve bank of India (RBI), for non-compliance with KYC guidelines under Prevention of Money Laundering Act and directions of the RBI. The notice stated that the Company is placed under High Risk Financial Institution (HRFI) for not intimating particulars of Principal Officer to the RBI. The Company submitted its reply on 02-04-2018 stating that all formalities of registration of Principal Officer has been complied with and hence name of company be removed from 'High Risk Financial Institution' (by FIU-IND). The Company received emails from RBI on 16-05-2018 and 22-05-2018 stating that Company's name shall be removed from High Risk Financial Institution (HRFI) list, in next quarter.

I further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes

I further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

I further report that during the audit period, there were following instances:



- (i) Successful completion of the Open Offer procedure whereby M/s Ram Gopal Goyal and Sons LLP, Mr. Vikram Goyal and Mr. Rajan Goyal will act the new promoters of the Company.
- (ii) New promoters have been inducted and existing promoters will be reclassified as non-promoters. The Board approval for the same has been obtained but the shareholder's approval is yet to be obtained.
- (iii) Change in directors and Key Managerial persons are as follows:

(a) Mr. Rohit Saraogi was appointed as CFO w.e.f. 22-05-2018

(b) Mr. Naresh Poddar was appointed as Additional Independent Director w.e.f. 30-05-2018 and regularized at Annual General Meeting held on 29-09-2018. He resigned from directorship on 19-01-2019

(c ) Ms. Anu Aggarwal was appointed as Additional Independent Director w.e.f. 13-08-2018 and resigned on 18-09-2018

(d) Ms. Tanisha Bhagat, Mr. Vikram Goyal and Mr. Rajan Goyal were appointed as Additional Directors while Mr. Deep Chand Singhal and Mr. Sunil Kumar resigned from directorship w.e.f. 23-11-2018. Ms. Tanisha Bhagat and Mr. Rajan Goyal was regularized at Extraordinary General meeting held on 15-03-2019

(e) Mr. Vikram Goyal was appointed as Whole Time Director for a term of five years from 23-11-2018 to 22-11-2023.

(f) Ms. Richa Sharma resigned from the position of Company Secretary w.e.f. 13-02-2019.

(g) Mr. Vikram Sharma resigned from the position of Director w.e.f. 25-03-2019.

(h) Mr. Deepak was appointed as Additional Independent Director w.e.f. 26-03-2019

(iv) The borrowing limit of the Company, under section 180(1)(c) has been approved upto Rs. 500 crores in the Extraordinary General Meeting of members held on 15-03-2019

Place: New Delhi Date: 27th May, 2019 Sd/-Nitin Gupta Practicing Company Secretary Membership No: 35299 C.P. No.: 14087

Note: This report is to be read with our letter of even date which is annexed as Annexure -1 and forms an integral part of this report.

#### 'ANNEXURE 1' TO THE SECRETARIAL AUDIT REPORT

27-05-2019

To, The Members, Sonal Mercantile Limited 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085

Our report of even date is to be read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the company. My responsibility is to express an opinion on these secretarial records based on our audit.
- 2. I have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial Records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, I followed provide a reasonable basis for my opinion.
- 3. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the company.
- 4. Wherever required, I have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. My examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

Place: New Delhi Date: 27th May, 2019 Sd/-Nitin Gupta Practicing Company Secretary Membership No: 35299



Annexure-B of Boards' Report

## FORM NO. MGT 9

#### EXTRACT OF ANNUAL RETURN AS ON FINANCIAL YEAR ENDED ON 31/03/2019

[Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12(1) of the Company (Management & Administration) Rules, 2014]

#### I. <u>REGISTRATION AND OTHER DETAILS</u>:

i.	CIN	L51221DL1985PLC022433
ii.	Registration Date	04-11-1985
iii.	Name of the Company	Sonal Mercantile Limited
iv.	Category/Sub-Category of the Company	Public Company /Limited By Shares
v.	Address of the Registered office and contact details	372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085 Tel. No. 011-49091417 Email: <u>sonalmercantile@vahoo.in</u> Website: www.sonalmercantile.in
vi.	Whether listed company	Yes (Listed on BSE Limited and DSE)
vii.	Name, Address and Contact details of Registrar and Transfer Agent	Contact Officer : Mr. Virender Rana Skyline Financial Services Private Limited SEBI Regn. No.: INR000003241 D-153 A, 1st Floor, Okhla Industrial Area, Phase - I, New Delhi - 110 020. Tel No.: +91-11- 26812682/ 011-40450193 Fax No.: +91-11-26812683 Email id.: virenr@skylinerta.com / admin@skylinerta.com Website : www.skylinerta.com

#### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

Sr. N	<ul> <li>Name and Description of main products/ services</li> </ul>	NIC Code of the Product/ service	% to total turnover of the company
1	Non Banking Financial Services	649	100

#### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sr. No.	Name And Address Of The Company	CIN/GLN	Sub	lding/ sidiary sociate	% of shares held	Applicable Section
1.		70109DL2016PL	C304243	Associate	50	2
	DEVELOPERS LIMITED					
	375, TF Block-B, Plot No. 7,					
	Vardhman Grand Plaza,					
	Mangalam Place, Near M2K,					
	Sector-3, Rohini, New De	elhi				

## IV. <u>SHARE HOLDING PATTERN (EQUITY SHARE CAPITAL BREAKUP AS PERCENTAGE OF</u> <u>TOTAL EQUITY)</u>

## i. <u>Category-wise Share Holding:</u>

A) Cat	egory-wise Share Holding	Shares		e End of 1 8/2018	the Year	Shares	Held at th 31/03	e End of ti /2019	he Year	% Change During The Year
S.No.	Category of Shareholders	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
	Promoters									
1	Indian									
a)	Individual Huf	644945	0	644945	4.38	0	0	0	0	-4.38
b)	Central Govt	0	0	0	0	0	0	0	0	0
c)	State Government	0	0	0	0	0	0	0	0	0
d)	Bodies Corporate	0	0	0	0	3527401	0	3527401	23.93	23.93
e)	Banks/FI	0	0	0	0	0	0		0	0
f)	Any Other	0	0	0	0	0	0	0	0	0
	Sub-Total (A)(1)	644945	0	644945	4.38	3527401	0	3527401	23.93	19.55
2	Foreign									
a)	NRI Individuals	0		0			0			-
b)	Other Individuals	0		0			0			
c)	Bodies Corporate	0		0	0	0	0		0	0
d)	Banks /FI	0		0	0	0	0			
e)	Any Other	0	-	0	0	0	0	-	0	0
	Sub-Total (A)(2)	0	-	0	-	-	-			-
	Total Shareholding of Promoters[A]=(A1)+(A2)	644945	0	644945	4.38	3527401	0	3527401	23.93	19.55
-	Public Shareholding									
1	Institutions									
a)	Mutual Funds	0		0	-		0			_
b)	Banks/FI	0		0			0	_	-	-
c)	Central Government	0		0						
d)	State Government	0		0			0			
e)	Venture Capital Fund	0	-	0	-	-	0			-
f)	Insurance Companies	0		0		-	0			-
g)	FIIs	0		0			0		-	-
h)	Foreign Venture Capital Fund	0	-	0		-	-		-	-
i)	Any Other	0	-	0		-	0	-		-
i)	Any Other Foreign	0	-	0		-	0	_	-	-
	Sub-Total (B)(1)	0	0	0	0	0	0	0	0	0
2	Non-Institutions									
	Bodies Corporate	2054462	2074020	7700400	53.44	6400706	274645	6600054	45.05	7.00
1)	Indian	3854463		7728483	52.44	6408706	274645		45.35	
-	Overseas	0	0	0	0	0	0	0	0	0
	Individuals	424252	100465	C1 4747		275.64.4	100004	420540	2.00	1 10
1)	Individual shares holders having nominal share capital upto Rs. 1,00,000	424252	190465	614717	4.17	275614	163934		2.98	
2)	Individual Shareholders Holding Nominal Share Captial Above Rs. 1 Lac	3198773	1615090	4813863	32.66	1416185	1693496	3109681	21.1	-11.56
c)	Others HUF	0000007	20250	000547	6.25	642760	-	642760	4.20	1.00
a) b)	HUF Non Resident Indian	906267 0	30250 0	936517	6.35	642768 0	0		4.36	
		0		0	-	-	0		-	-
c) d)	Foreign National Clearing Members	0		0			0		-	
a) e)	Trust	0		0			0			
e) e)	Foreing Bodies-DR	0	-	0		-	-	-		-
	NBFC Registered With RBI	0		0			0		-	-
- ')	Sub-Total (B)(2)	-		14093580		9079049		11211124	-	-
	Total Public Shareholding (B)=(B1)+(B2)	8383755		14093580		9079049		11211124		
C)	Shares Held By Custodian for GDRs & ADRs	0	5709825	0922500	95.62		21320/5		76.07	
0		•	-	1/1720535		-	-	_	-	-
	Grand Total	9028700	5709825	14738525	100	12606450	21320/5	14738525	100	

## (ii) <u>Shareholding of Promoters:</u>

Sr. No	Shareholder's Name		ding at the e year (01-0	e beginning 94-2018)		lding at th ear (31-03-2	e end of the 2019)	% change in share holding during	
		No. of Shares	% of total Shares of the company	%of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	%of Shares Pledged / encumbered to total shares	during the year	
1.	Vishnu Mittal	50000	0.34	0	0	0	0	-0.34	
2.	Deep Chand Singhal	37500	0.25	0	0	0	0	-0.25	
3.	Sunil Kumar	180360	1.22	0	0	0	0	-1.22	
	Chetna Singhal	33335	0.23	0	0	0	0	-0.23	
5.	Savitiri Mittal	343750	2.33	0	0	0	0	-2.33	
6.	Vikram Goyal	0	0	0	0	0	0	0	
7.	Rajan Goyal	0	0	0	0	0	0	0	
8.	M/s Ram Gopal Goyal & Sons llp	0	0	0	3527401	23.93	0	+23.93	
	Total	644945	4.38	0	3527401	23.93	0	+19.55	

## (iii) Change in Promoters' Shareholding:

Sr. no	Name	Shareholding at the beginning of the year (as on 01-04-2018)			Increase/ Decrease in share- holding	Reason	Sharel during (01-04- 31-03	llative holding the year 2018 to -2019)
		No. of shares	% of total shares of the company				No. of shares	% of total shares of the company
1	Sunil Kumar	180360	1.22	01-04-2018	Decrease	Sale		
		0	0	31-03-2019			0	0
2	Deep Chand Singhal	37500	0.25	01-04-2018	Decrease	Sale		
		0	0	31-03-2019			0	0
3	Vishnu Mittal	50000	0.34	01-04-2018	Decrease	Sale		
		0	0	31-03-2019			0	0
4	Chetna Singhal	33335	0.23	01-04-2018	Decrease	Sale		
		0	0	31-03-2019			0	0
5	Savitri Mittal	343750	2.33	01-04-2018	Decrease	Sale		
		0	0	31-03-2019			0	0
6	Ram Gopal Goyal & Sons LLP	0	0	01-04-2018	2210874	Purchase		
					312395	Purchase		
					804032	Purchase		
					57600	Purchase		
		3527401	23.93	31-03-2019	142500	Purchase	3527401	23.93

*iv.* Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

		Shareholding as on 31/03/2018		Transactions d year - 2018	•	Cumulative Shareholding as on 31/03/2019		
SI.No.	Name & Type of Transaction	NO.OF SHARES HELD	% OF TOTAL SHARES OF THE COMPANY	DATE OF TRANSACTION	NO. OF SHARES	NO OF SHARES HELD	% OF TOTAL SHARES OF THE COMPANY	
1	RUDRAVEERYA DEVELOPERS LIMITED	0	0			0	0	
	Purchase			27-07-18	594000	594000	4.03	
	Purchase			10-08-18	3058960	3652960	24.79	

	Balance					3652960	24.79
	SRK TRADELINKS						
2	PRIVATE LIMITED	2366960	16.06			2366960	16.06
	Sale			06-07-18	-473000	1893960	12.85
	Sale			10-08-18	-473000	1893900	12.85
	Sale				-1893960	0	0
	Balance					0	0
	ORION INFRADEVELOPERS						
3	PRIVATE LIMITED	0	0			0	0
	Purchase			21-09-18	771875	771875	5.24
	Purchase			01-02-19	60000	831875	5.64
	Purchase			15-02-19	68994	900869	6.11
	Purchase			22-02-19	23862	924731	6.27
	Balance					924731	6.27
	ORION PROPMART					01.701	0.27
4	PRIVATE LIMITED	0	0			0	0
	Purchase			21-09-18	456250	456250	3.1
	Sale			16-11-18	-10	456240	3.1
	Purchase			01-02-19	215495	671735	4.56
	Purchase			08-02-19	102526	774261	5.25
	Purchase			15-02-19	65000	839261	5.69
	Purchase			22-02-19	65000	904261	6.14
	Balance					904261	6.14
	ORION					00.202	0.2.
-		774 075	5.24			774 075	F 24
5	PVT. LTD.	771875	5.24	17-09-18		771875	5.24
	Demat			17 00 10	-771875	0	0
	Balance					0	0
	NABKRI DEVELOPERS						
6	PRIVATE LIMITED	765625	5.19			765625	5.19
	Balance					765625	5.19
7	LEENA INFOTECH PVT LTD	692000	4.7			692000	4.7
	Purchase			07-05-18	500000	192000	1.3
	Purchase			30-06-18	192000	0	0
	Balance				102000	0	0
	ARISE INFRATECH					5	0
8	PRIVATE LIMITED	594000	4.03			594000	4.03
				27-07-18	F04000	_	
	Sale				-594000	0	0
	Balance					0	0
9	B R SUPPLIERS PVT LTD	500000	3.39	30-06-18		500000	3.39
	Sale			30-00-10	-500000	0	0
	Balance			1		0	0
	ORION PROPMART						
10	PVT. LTD.	456250	3.1			456250	3.1

				17-09-18			
	Demat			17 05 18	-456250	0	0
	Balance					0	0
11	KAILASH CHAND	57240	0.39			57240	0.39
	Purchase			30-03-19	338195	395435	2.68
	Balance				330133	395435	2.68
12	ASHU GUPTA	390000	2.65			390000	2.65
	Balance	330000	2.05			390000	2.65
	SHRI PARASRAM					550000	2.05
13	HOLDINGS PVT.LTD.	261218	1.77			261218	1.77
	Purchase			11-05-18	100	261318	1.77
	Purchase			18-05-18	200	261518	1.77
	Sale			25-05-18	-300	261218	1.77
	Sale			29-06-18	-152804	108414	0.74
	Sale			29-09-18	-30	108384	0.74
	Sale			12-10-18	-144	108240	0.73
	Sale			19-10-18	-102	108138	0.73
	Sale			26-10-18	-50	108088	0.73
	Sale			09-11-18	-36500	71588	0.49
	Sale			23-11-18	-10	71578	0.49
	Sale			07-01-19	-500	71078	0.48
	Sale			11-01-19	-2500	68578	0.47
	Sale			18-01-19	-96	68482	0.46
	Sale			01-02-19	-59696	8786	0.06
	Purchase			15-02-19	78284	87070	0.59
	Purchase			29-03-19	248706	335776	2.28
	Balance					335776	2.28
14	GANGA DEVI BANSAL	0	0			0	0
	Purchase			30-03-19	300000	300000	2.04
	Balance				300000	300000	2.04
	PROGYAN CONSTRUCTION &					300000	2.04
15	ENGINEERS PVT LTD	0	0			0	0
	Purchase			14-03-19	149645	149645	1.02
	Purchase			30-03-19	125000	274645	1.86
	Balance					274645	1.86
16	RADHA DEVI PODDAR	0	0			0	0
	Purchase			30-03-19	267500	267500	1.81
	Balance					267500	1.81
	AMETHEST BUILDCON					207500	1.01
17	PRIVATE LIMITED	225000	1.53			225000	1.53
	Sale			30-03-19	225000	0	0
	Balance					0	0

Shareholding of Directors and H	Key Managerial Personnel (KMP):
---------------------------------	---------------------------------

Sr. no	Name	Sharek	olding at	Date	Increase/	Reason	Current	ulative
Sr. no	iname		iolding at ginning of	Date	Increase/ Decrease	neason		eholding
			year		in share-			the year
			9 year 1-04-2018)		holding			-2018 to
		(as on t	1-04-2010)		notung			3-2018 to
		No. of	% of				No. of % of	
		shares	total				shares	total
		snares	shares of				snares	shares of
			the					the
			company					company
A.	Directors:		company					company
1	Vikram	0	0	01-04-	0	Nil		
	Goyal	U	0	2018	0	movement		
	Whole Time	0	0	31-03-		during	0	0
	Director	U	Ū	2019		the year	U	v
	(KMP)			2015		she year		
2	Rajan Goyal	0	0	01-04-	0	Nil		
	(Non-			2018		movement		
	executive	0	0	31-03-		during	0	0
	Non			2019		the year		
	Independent							
	Director)							
3	Tanisha	0	0	01-04-	0	Nil		
	Bhagat			2018		movement		
	(Independent	0	0	31-03-		during	0	0
	Director)			2019		the year		
4	Deepak	0	0	01-04-	27000	Purchase		
	(Independent			2018				
	Director)	27000	0.18	31-03-			27000	0.18
				2019				
B. Key Managerial								
Personnel(KMP's):								
1	Rohit	0	0	0	0	0	0	0
	Saraogi							
	(Chief							
	Financial							
	Officer)							

#### V. <u>INDEBTEDNESS</u>

v.

Indebtedness of the Company including interest outstanding/accrued but not due for payment - Nil

## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager - Nil

B. Remuneration to other directors: - Nil

Sl. No.	Particulars of Remuneration		Key Manageria	al Personnel	
		CEO	Company Secretary	CFO	Total
1.	Gross salary (a)Salary as per provisions contained in section17(1) of the Income-tax Act,1961	-	4,09,788	6,00,000	10,09,788
	(b)Value of perquisites u/s 17(2 )Income- tax Act,1961	-	-	-	-
	(c)Profits in lieu of salary under section 17(3) Income-tax Act,1961	-		-	-
2.	Stock Option	-	-	-	-
3.	Sweat Equity	-	-	-	-
4.	Commission - as% of profit -others, specify	-	-	-	-
5.	Others, please specify	-	-	-	-
	Total	-	4,09,788	6,00,000	10,09,788

#### C. Remuneration to Key Managerial Personnel Other Than MD/Manager/WTD:

#### VII. <u>PENALTIES/ PUNISHMENT/ COMPOUNDING OF OFFENCES: - Nil</u>

#### For and on Behalf of the Board Sonal Mercantile Limited

Date: June 12, 2019 Place: New Delhi Sd/-Vikram Goyal Whole Time Director DIN: <u>00381115</u> Sd/-Rajan Goyal Director DIN: <u>02600825</u> <u>Statement of Particulars of Employees pursuant to the Provisions of Rule 5 (1) of the</u> <u>Companies (Appointment and Remuneration of Managerial Personnel) Rules 2014</u>

1. The ratio of the remuneration of each Director to the median remuneration of the employee for the financial year

The Directors of the Company are not drawing any remuneration from the Company hence the ratio of the remuneration of each Director to the median remuneration of the employee for the financial year is not applicable.

2. The percentage increase in remuneration of each director, Chief Financial Officer, Company Secretary in the financial year;

S. No.	Name	Designation	% Increase
1	Ms. Richa Sharma	Company Secretary	0
2	Mr. Rohit Saraogi	Chief Financial Officer	0

## 3. The percentage increase in the median remuneration of employees in the financial year;

The median remuneration of the employees in the financial year increased by 30.00 %. The calculation of % increase in Median Remuneration is done based on overall employee cost.

- 4. Number of Permanent Employees on the rolls of Company: Five (5)
- 5. Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration;

During the financial year, there was neither instance of drawing remuneration by managerial personnel nor increase in remuneration of CFO and Company Secretary. The average increase for employees other than the managerial personnel who were in the employment during the financial year 2017-18 and 2018-19 the average percentile increase is 3.7%. The average percentile increase for managerial personnel is 0.00%.

#### 6. Affirmation that the remuneration is as per the remuneration policy of the Company

The remuneration paid is in accordance with the remuneration policy of the Company.

- 7. Statement of particulars of employees pursuant to Rule5((2) Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 N.A.
- 8. Statement of particulars of employees pursuant to Rule 5 (3) Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014- N.A.

For and on Behalf of the Board Sonal Mercantile Limited



## FORM NO. AOC -2

#### [Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014]

Form for Disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub section (1) of section 188 of the Companies Act, 2013 including certain arms length transaction under third proviso thereto.

#### Details of contracts or arrangements or transactions at Arm's length basis.

	Transaction with	Nature of Transaction	Transactions during	the year ended	Balance as at					
			31/03/2019 (Rs.)	31/03/2018 (Rs.)	31/03/2019 (Rs.)	31/03/2018 (Rs.)				
(i)	Associate Company: -									
	M/s. Rudraveerya Developers Limited	Loan received	50,00,00,000	Nil	50,00,00,000	Nil				
		Interest paid	1,23,26,290	Nil	1,10,93,661	Nil				
(ii)	Key Management Personnel: -									
	Ms. Deepika Rathore	Salary	Nil	3,30,000	Nil	Nil				
	Mr. Rohit Saraogi	Salary	6,00,000	Nil	49,077	Nil				
	Ms. Richa Sharma	Salary	4,09,788	Nil	Nil	Nil				
	Ms. Anjali Aggarwal	Salary	Nil	3,30,000	Nil	Nil				
	Mr. Deep Chand Singhal	Rent paid	Nil	1,86,600	Nil	Nil				
(iii)		gement Personnel: - Nor	ie							
(iv)	Enterprises in which K	ey Management Person	nel and Relatives are havi	ing significant influe	nces: - None					

#### For and on Behalf of the Board Sonal Mercantile Limited

Sd/-Vikram Goyal Whole Time Director DIN: <u>00381115</u>

Date: June 12, 2019 Place: New Delhi Sd/-Rajan Goyal Director DIN: <u>02600825</u>



#### MANAGEMENT DISCUSSION AND ANALYSIS

#### 1. Industry Structure and Developments

**Sonal Mercantile Limited** is a **<u>NBFC</u>** and is engaged mainly in the business of providing Loans & Advances and also to make investment in both quoted and unquoted securities. The industry structure relevant to the Company's operations is mainly concerned with the Capital Market.

The NBFCs sector is undergoing a significant transformation at present and has come to be recognized as an important element of the Financial System. The recent issue in financial sector has highlighted the necessity, importance and significant role, the NBFCs play in development of nation's infrastructure.

In the financial system of India, importance of NBFCs has been much discussed. RBI has been setting right its regulatory and supervising policies from time to time to keep pace with the changes in the environment.

NBFCs have been actively fuelling the growth of the economy especially the infrastructure part of the economy and have been supplementing the Banking system effectively and thus enhancing competition and diversification in the financial sector.

The NBFCs have attracted substantial investments during the recent years both from the retail and from the wholesale side. The growth also has been significant during this year. The NBFCs have been catalysts in accelerating the growth in the semi urban and rural areas. The projections made by RBI and other financial forecasts give substantial growth opportunities for the industry in the coming years.

NBFCs continued to grow their share in the financial services industry. This growth momentum of NBFCs should result in their share in the financial services sector increasing in the near future.

#### 2. Business Overview

Your Company is engaged in the business of providing Loans & Advances and investment in Securities, both quoted and unquoted. Company can expect future growth and development in its business. The vision of the Company is very clear and the management wants to increase its scale of operations.

#### 3. Opportunities and Threats

Capital markets at present are going through turbulent times. Although the inflation has remained steady during the year but it is still under pressure due to hike in petrol prices, burden of diesel subsidies, high fiscal deficit, etc. However, we feel that the opportunities will soon arise in the markets upon the corrective policies by the government and better fiscal management which will strengthen the economy.

The NBFC industry holds immense potential and the Government of India's increased focus towards Financial Inclusion has created various opportunities for existing NBFCs to leverage on their established customer base in rural areas. The recent steps by the Government of India to create Infrastructure for NBFC and to provide banking license for NBFCs is a positive signal. The above opportunities have made the Industry highly competitive with the emergence of new category of systematically important NBFCs. Along with existing local and Multinational players leading to tough competition within the industry.



#### 4. Segment-Wise Performance

The Company is engaged only into single reportable segment during the year under review.

#### 5. Outlook

Your Company has not decided to enter into new field. It is exploring various business opportunities but nothing concrete has been derived. Barring unforeseen circumstances your directors hope to find some concrete business opportunity to expand the business of the Company.

#### 6. Risk and Concern

Your Company at present is exposed to the normal industry risk factor of volatility in interest rate, economic cycle and credit risk. It has not yet decided its future course of activities. The impact of new activity, as when decided, will be known in the future.

#### 7. Adequacy of Internal Control

The established Internal Control System of your Company are adequate to ensure that all the activities are monitored and controlled against any misuse or misappropriation of asset and that the transactions are authorized, recorded and reported correctly. More so, these internal control systems are regularly monitored by the audit committee of your Company and are improved upon on regular basis.

#### 8. Discussion on Financial Performance with respect to Operational Performance

The brief on Financial Performance of the Company is already provided in the Boards' Report of the Company.

#### 9. Human Resource Development

The Company believes that its people are a key differentiator, especially in knowledge driven, competitive and global business environment. Adapting work culture to suit the dynamic balancing of people requirements and employee needs is an ongoing process. Our people are the company's greatest assets. Your company focuses on increasing the overall productivity per employee in the challenging market conditions. Men are the only active agent and acts as a catalyst in effective utilization of all other M's (Material, Machine and Money). The Board of Directors of your company would like to place on record their sincere appreciation for the efforts and contribution made by all the employees of the Company in the challenging environment. Your Directors take this opportunity to thank all employees for rendering impeccable services to every constituent of Company, customers and shareholders. The Company has a well-defined appraisal system to assess and reward the employees appropriately and also to gauge the potentials of the individuals.

#### **10.** Cautionary Statement

Investors are cautioned that this discussion contains statements that involve risks and uncertainties. Words like anticipate, believe, estimate intend, will, expect and other similar expressions are intended to identify "Forward Looking Statements". The company assumes no responsibility to amend, modify or revise any forward looking statements, on the basis of any subsequent developments, information or events. Actual results could differ materially from those expressed or implied. Important factors that could make the difference to the Company's operations include cyclical demand and pricing in the Company's principal markets, changes in



Government Regulations, tax regimes, economic developments within India and other incidental factors.

#### **11. APPRECIATION**

Your Directors would like to express their sincere appreciation of the co-operation and assistance received from the shareholders, bankers and other government agencies during the year under review.

For and on Behalf of the Board Sonal Mercantile Limited

Date: June 12, 2019 Place: New Delhi Sd/-Vikram Goyal Whole Time Director DIN: <u>00381115</u> Sd/-Rajan Goyal Director DIN: 02600825

#### CORPORATE GOVERNANCE REPORT

In compliance with Regulation 34(3) and Schedule V of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 [hereinafter referred as "SEBI Listing Regulations"], a Report on Corporate Governance for the Financial Year 2018-19 is presented below:

#### 1. Company's Philosophy on Corporate Governance

Corporate governance encompasses a set of principles, systems, and practices through which the Board of Directors of the Company ensures integrity, transparency, fairness and accountability in the Company's relationship with all its stakeholders. The code of corporate governance is based on the principle of making all the necessary decisions and disclosures, accountability and responsibility towards various stakeholders, complying with all the applicable laws and a continuous commitment of conducting business in a transparent and ethical manner. A good corporate governance framework incorporates a system of robust checks and balances between key players; namely, the Board, the management, auditors and various stakeholders.

We at <u>Sonal Mercantile Limited</u>, have been continuously strengthening the governance practices and have followed a trustworthy, transparent, moral and ethical conduct, both internally and externally, and are committed towards maintaining the highest standards of corporate governance practices and quality of disclosures thereunder, in the best interest of all its stakeholders.

**Sonal Mercantile Limited** strives to provide all its stakeholders an access to clear, adequate and factual information relating to the Company. It promotes accountability of its management; and the Board of Directors of the Company acknowledges its responsibility towards all the stakeholders for creation and safeguarding their wealth.

Your Company confirms the compliance of corporate governance, in all material aspects, with the revised SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the details of which are given below:

#### 2. Board of Directors

The Board of Directors provides strategic direction and thrust to the operations of the Company, thereby enhancing the value of the stakeholders. The Board comprises of eminent persons with considerable professional experience from varied disciplines. The present strength of the Board as on March 31, 2019 is four (4) Directors. Out of these Directors, two are Independent Directors including one Woman Director, one Whole Time Director and one Non Executive Non Independent Director thus complies with the requirement of the Regulation 17 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

#### a) Composition of the Board, Attendance Record, Membership of Board Committees:

The Board of Directors of the Company has an ideal combination of Executive and Non-Executive Directors and is in conformity with the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The names and categories of the Directors on the Board as on March 31, 2019, their attendance at the Board Meetings held during the financial year 2018-2019 and at the last Annual General Meeting (AGM), and also the number of directorships and committee positions held by them in other public limited companies as on March 31, 2019, are as under:



		Meetin	ng and Atte	ndance	No. of Directorships	Comm Posit	
Name	Category	Number of Board Meetings	Board Meeting Attended	Last AGM Attended	in other Public Limited Companies*	Chairman ship	Member- ship
Mr. Vikram Goyal (Whole Time Director) (DIN: <u>00381115</u> )	Executive	14	6	No	Nil	Nil	Nil
Mr. Rajan Goyal (Director) (DIN: <u>02600825</u> )	Non Executive – Non Independent	14	6	No	Nil	Nil	Nil
Ms. Tanisha Bhagat (Woman Director) (DIN: <u>08286425</u> )	Non Executive – Independent	14	6	No	Nil	Nil	Nil
Mr. Deepak (Director) (DIN: <u>07878217</u> )	Non Executive Independent	14	2	No	Nil	Nil	Nil

\* Only Directorships of public limited companies incorporated in India have been considered.

# Only Audit Committee and Stakeholders' Relationship Committee, in other public limited Companies, have been considered for the Committee positions.

#### Relationships between Directors inter-se:

Mr. Vikram Goyal and Mr. Rajan Goyal are directly related to each other. As they both are Brothers.

#### \* Changes in Directors during the financial year:

(a) Mr. Naresh Poddar was appointed as Additional Independent Director w.e.f. 30-05-2018 and regularized at Annual General Meeting held on 29-09-2018. He resigned from directorship on 19-01-2019

(b ) Ms. Anu Aggarwal was appointed as Additional Independent Director w.e.f. 13-08-2018 and resigned on 18-09-2018

(c) Ms. Tanisha Bhagat, Mr. Vikram Goyal and Mr. Rajan Goyal were appointed as Additional Directors while Mr. Deep Chand Singhal and Mr. Sunil Kumar resigned from directorship w.e.f. 23-11-2018. Ms. Tanisha Bhagat and Mr. Rajan Goyal was regularized at Extraordinary General meeting held on 15-03-2019

(d) Mr. Vikram Goyal was appointed as Whole Time Director for a term of five years from 23-11-2018 to 22-11-2023.

(e) Mr. Vikram Sharma resigned from the position of Director w.e.f. 25-03-2019.

(f) Mr. Deepak was appointed as Additional Independent Director w.e.f. 26-03-2019

#### b) Number of Board Meetings

The Board of Directors met **Fourteen times** during the Financial Year 2018-2019. The maximum gap between any two meetings had been not more than 120 days. All meetings were well attended.

S. No.	Date of Board Meetings	Total Strength of the Board	No. of Directors Present
1	22-05-2018	4	4
2	30-05-2018	4	4
3	28-07-2018	4	4
4	13-08-2018	4	4

#### **\*** Attendance in the Board meetings (F.Y. 2018-2019):

5	03-09-2018	5	5
6	18-09-2018	5	5
7	10-10-2018	4	4
8	14-11-2018	4	4
9	23-11-2018	4	4
10	29-01-2019	4	4
11	14-02-2019	4	4
12	25-03-2019	3	3
13	26-03-2019	4	4
14	31-03-2019	4	4

#### Familiarization Programme

At the time of appointment, Independent Directors are made aware of their roles, rights and responsibilities through a formal letter of appointment which also stipulates the various terms and conditions of their engagement. At Board and Committee Meetings, the Independent Directors are on regular basis familiarized with the business model, regulatory environment in which it operates strategy, operations, functions, policies and procedures of the Company. Directors were invited to attend conferences held with objectives to guide corporate directors in carrying governance and compliance responsibilities amidst complex demands placed upon by the Act and SEBI (Listing Obligations Disclosure Requirements) Regulations, 2015.

The Familiarization Programme formulated by the Company for Independent Directors has been uploaded on the Company's website, the web link for which is <u>http://www.sonalmercantile.in/investors-information.php</u>.

#### Number of shares and convertible instruments held by Non-Executive Directors during the Financial Year 2018-2019.

Serial No.	Name of Non-Executive Director	Number of Shares
1.	Mr. Rajan Goyal (Non Independent Director)	0
2.	Ms. Tanisha Bhagat (Independent Director)	0
3.	Mr. Deepak (Independent Director)	27000

#### Evaluation of Performance

Pursuant to the provisions of Section 134(3)(p), Schedule IV of the Act read with Regulations 17 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board adopted a formal evaluation process of its performance during the year as well as that of its committees, the individual Directors, Chairman and the Independent Directors. The Independent Directors assessed the executive directors on the basis of the contributions made by such Directors in the achievement of business targets, development and successful execution of the business plans, their management of relationship with the Members of the Board of Directors (the "Board") and management personnel as well as creating a performance culture to drive value creation.

The Chairman of the Company was assessed on the basis of his contribution in the growth of the Company by his strategic directions on the expansion, diversification and business plans as well as successful execution of business plans and managing the relationship with the members of the Board and Management.

The Independent Directors were assessed by taking into account their objective independent judgement on the Board deliberations, overall contribution and engagement in the growth of the Company, their active role in monitoring the effectiveness of Company's Corporate Governance practices and adherence to the code of conduct. Based on the conclusions drawn on the evaluation of the Board and the Directors, it is expected that Board and the Directors will continue to play an even more meaningful role in the enhancement of shareholder value in the ensuing years.

#### Exclusive Meeting of Independent Directors:

As stipulated by the Code of Independent Directors under the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a separate meeting of the Independent Directors of the Company was held on *March 25, 2019* to review the performance of Non-independent Directors and the Board as whole. The Independent Directors also reviewed the quality, content and timeliness of the flow of information between the Management and the Board and its Committees which is necessary to effectively and reasonably perform and discharge their duties.

#### Minutes of the Board Meeting

The minutes of the proceedings of every Board and all committee meetings are prepared and approved/initialed by the Chairman within 30 days from the conclusion of the respective meeting.

#### Information supplied to the Board

The Board members are given agenda papers along with necessary documents and information in advance of each meeting of the Board and Committees. In addition to the regular business items, the following are regularly placed before the Board to the extent applicable.

- Quarterly, Half yearly and Yearly Results of the Company.
- Minutes of the Audit Committee and other Committee meetings.
- Details of Agreements entered into by the Company.
- Particulars of Non-Compliance of any statutory or listing requirement.

#### c) Code of Conduct & Declaration

This is to confirm that the Board of Directors has laid down a code of conduct for all Directors and senior management personnel of the Company. It is further confirmed that all the Directors and senior management personnel of the Company have duly complied with the Company's Code of Conduct during the financial year 2018-19, as required under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

A declaration to this effect signed by the Whole Time Director is given in as **Annexure-A** to this report.

#### 3. Committees of the Board

The Board of Directors has set up committees of Directors to deal with various matters of specific nature which require concentrated and more focused attention and to arrive at quick and timely decisions in these matters.

The Board of Directors has delegated its certain powers to the committees of Directors and these committees shall excise such power and give the report of the output to the Board for approval at subsequent meetings. The Board has constituted four committees viz. Audit Committee, Nomination and Remuneration Committee, Stakeholders Relationship Committee and Risk Management Committee.

The quorum for audit committee meeting shall either be two members or one third of the members of the audit committee, whichever is greater, with at least two independent directors.

All decisions pertaining to the constitution of the committees, appointment of members and fixing of terms of reference for the committee is taken by the Board of Directors.

Details on the role and composition of these committees, including number of meetings held during the financial year and the attendance of the members at these meetings, are provided below:

#### a) Audit Committee

#### Composition of Audit Committee

As on March 31, 2019 the Audit Committee comprises of three members viz. Mr. Deepak (Chairman), Ms. Tanisha Bhagat (Member) and Mr. Rajan Goyal (Member). In compliance with Regulation 18(1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, two members of the Audit Committee including the Chairman of the committee are Independent Directors. All the members are 'financially literate' as required by SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and have accounting or related financial management knowledge.

The Senior Management team, Internal Auditor and the Statutory Auditors are invited for the meetings of the Audit Committee. Mrs. Richa Sharma, Company Secretary is the Secretary to this Committee till February 13, 2019.

#### Terms of Reference:

The role of the Audit Committee shall include the following:

- 1. Oversight of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- 2. Recommendation for appointment, remuneration and terms of appointment of auditors of the company;
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- 4. Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
  - a. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of section 134 of the Companies Act, 2013;
  - b. Changes, if any, in accounting policies and practices and reasons for the same;
  - c. Major accounting entries involving estimates based on the exercise of judgment by management;
  - d. Significant adjustments made in the financial statements arising out of audit findings;
  - e. Compliance with listing and other legal requirements relating to financial statements;
  - f. Disclosure of any related party transactions;
  - g. Modified opinion(s) in the draft audit report
- 5. Reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;



- 7. Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- 8. Approval or any subsequent modification of transactions of the company with related parties;
- 9. Scrutiny of inter-corporate loans and investments;
- 10. Valuation of undertakings or assets of the company, wherever it is necessary;
- 11. Evaluation of internal financial controls and risk management systems;
- 12. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14. Discussion with internal auditors of any significant findings and follow up there on;
- 15. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- 16. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 17. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 18. To review the functioning of the Whistle Blower mechanism;
- 19. Approval of appointment of CFO after assessing the qualifications, experience and background, etc. of the candidate;
- 20. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.

### Review of information by Audit Committee

The Audit Committee shall mandatorily review the following information:

- 1. Management discussion and analysis of financial condition and results of operations;
- 2. Statement of significant related party transactions (as defined by the Audit Committee), submitted by management;
- 3. Management letters / letters of internal control weaknesses issued by the statutory auditors;
- 4. Internal audit reports relating to internal control weaknesses; and
- 5. The appointment, removal and terms of remuneration of the Chief internal auditor shall be subject to review by the Audit Committee.
- 6. Statement of deviations:
  - a. Quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
  - b. Annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7).

### \* Meetings of the Committee and Attendance of the Members during 2018-19

During the year, total four Audit Committee meetings were held respectively on May 25, 2018, September 15, 2018, November 12, 2018 and February 14, 2019. The attendance of the members of the committee mentioned as follows:

Name of Member	No. of Meetings Held	Meetings Attended	
Mr. Deepak	4	-	
Ms. Tanisha Bhagat	4	1	
Mr. Rajan Goyal	4	1	

### b) Nomination and Remuneration Committee:

### **\*** Composition of Nomination and Remuneration Committee:

As on March 31, 2019 the Nomination and Remuneration Committee comprises of three members viz. Ms. Tanisha Bhagat (Chairperson), Mr. Rajan Goyal (Member) and Mr. Deepak (Member).

### Terms of Reference

The Remuneration Committee constituted by the Company is responsible for looking into the remuneration payable to the Whole-time Directors and other Employees of the Company. The Non-Executive Directors of the Company are not entitled for any remuneration. Committee frames the policy on specific remuneration packages for Whole-time Directors including pension rights and compensation payments. The Committee also approves the Remuneration Policy for employees other than Whole-time Directors as may be recommended to it. The Company has a regular appraisal Policy for all employees.

### \* Meetings of the Committee and Attendance of the Members during 2018-2019

During the year, total five meetings were held respectively on May 18, 2018, May 25, 2018, September 19, 2018, November 13, 2018 and February 11, 2019. The attendance of the members of the committee mentioned are as follows:

Name of Member	No. of Meetings Held	Meetings Attended	
Mr. Deepak	5	-	
Ms. Tanisha Bhagat	5	1	
Mr. Rajan Goyal	5	1	

### **\*** Role of committee shall, inter-alia, include the following:

- 1. Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration of the directors, key managerial personnel and other employees;
- 2. Formulation of criteria for evaluation of performance of independent directors and the board of directors;
- 3. Devising a policy on diversity of board of directors;
- 4. Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment and removal.
- 5. Whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors.



### c) Stakeholders Relationship Committee:

### \* Composition of Stakeholders Relationship Committee:

The Company has a Board level Stakeholders Relationship Committee to examine and redress shareholders complaints. The status on complaints, if any reported to the Board in quarterly meetings.

As on March 31, 2019, the Stakeholders Relationship Committee comprises of three non executive Directors as its members viz. Mr. Deepak (Chairman), Ms. Tanisha Bhagat (Member) and Mr. Rajan Goyal (Member).

### Terms of reference

The Committee shall consider and resolve the grievances of the security holders of the listed entity including complaints related to transfer of shares, non-receipt of annual report and non-receipt of declared dividends. In addition to the above, the committee shall also:

- 1. Oversee and review all matters connected with the transfer of the Company's securities.
- 2. Monitor redressal of investors' / shareholders' / security holders' grievances.
- 3. Oversee the performance of the Company's Registrar and Transfer Agents.
- 4. Recommend methods to upgrade the standard of services to investors.
- 5. Carry out any other function as is referred by the Board from time to time or enforced by any statutory notification / amendment or modification as may be applicable.

### \* Meetings of the Committee and Attendance of the Members during 2018-19

During the year, total four meetings were held respectively on June 15, 2018, September 01, 2018, November 01, 2018 and March 01, 2019. The attendance of the members of the committee mentioned are as follows:

Name of Member	No. of Meetings Held	Meetings Attended	
Mr. Deepak	4	-	
Ms. Tanisha Bhagat	4	1	
Mr. Rajan Goyal	4	1	

During the year under review, no complaint was received from any shareholder. There were no pending complaints either at the beginning or at the end of the year.

The Board has delegated the power of share transfer to the Registrar and Share Transfer Agent viz. Skyline Financial Services Private Limited, D-153 A, 1<sup>st</sup> Floor, Okhla Industrial Area, Phase-I, New Delhi-110020, who process the share transfer applications.

### d) Risk Management Committee:

### Composition of Risk Management Committee:

The Company is not required to constitute a risk management committee as per the SEBI LODR Regulations but for the better governance the Board has constituted the Risk Management Committee to eliminate the risk associated with the business of the Company.

As on March 31, 2019 the Risk Management Committee comprises of three Directors as its members viz. Mr. Deepak (Chairman), Mr. Rajan Goyal (Member) and Mr. Vikram Goyal (Member).

### \* Meetings of the Committee and Attendance of the Members during 2018-2019

During the year, total two meetings were held respectively on November 10, 2018 and March 20, 2019. The attendance of the members of the committee mentioned are as follows:

Name of Member	No. of Meetings Held	Meetings Attended
Mr. Deepak	2	-
Mr. Rajan Goyal	2	1
Mr. Vikram Goyal	2	1

### 4. General Body Meetings

a) Details of last three Annual General Meeting are given below:
--

Year	Day, Date and Time	Venue of the Meetings	Whether Special Resolutions Passed
2018	<b>v</b> 1	372, Vardhman Plaza, III Floor, Dector-3, Rohini, New Delhi- 110085	No, special resolution has been passed in this Meeting
2017	Thursday, 28th September, 2017 at 10:00 a.m	105/33, Vardhman Golden Plaza, Road No. 44, Pitampura, Delhi – 110034	No, special resolution has been passed in this Meeting
2016	Friday, 30th September, 2016 at 10:00 a.m	105/33, Vardhman Golden Plaza, Road No. 44, Pitampura, Delhi - 110034.	Yes, special resolution has been passed in this Meeting

# b) During the year under review, no resolutions were passed through Postal Ballotc) One Extraordinary General Meeting was held during the year on 15.03.2019.

### 5. Means of Communication

The Company's website <u>www.sonalmercantile.in</u> contains a separate section viz. "Investor Info" under which shareholders information is available in a user friendly and downloadable form.

### \* Quarterly Results

Quarterly Standalone Results are normally published in "Financially Express- All Editions" and "Jansatta – Hindi Edition, Delhi" newspapers and the same are posted on Company's website i.e. <u>www.sonalmercantile.in</u>

### Annual Report

Annual report containing the Audited Standalone & Consolidated Accounts together with Auditors' Reports, Directors Reports, Corporate Governance reports and Management Discussion and Analysis is posted on the Company's website i.e. <u>www.sonalmercantile.in</u>

Apart from quarterly results and annual reports of the Company, the Company's website also contains corporate governance reports, shareholding patterns for last 5 years and contact information.



# 6. General Shareholder Information

teneral Shareholder Information	
Annual General Meeting Schedule	: Friday July 12, 2019 at 02:00 P.M. at 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085
<ul> <li>Financial Calendar (2019-20) (Tentative)</li> </ul>	: The Financial Year of the Company will be April 01, 2019 to March 31, 2020.
Sook Closure Dates	: July 05, 2019 to July 12, 2019 (Both Dates inclusive)
Dividend Payment Date	: Not Applicable
<ul> <li>Listing at Stock Exchanges</li> </ul>	<ul> <li>BSE Limited, Dalal Street Fort, Mumbai- 400001 and also on Delhi Stock Exchange but now this stock exchange is not operative.</li> </ul>
Listing Fees	: The Listing fees for the year 2019-2020 paid to BSE Limited
✤ Scrip Code	: 538943 (BSE) and 5053 (DSE)
SIN No	: INE321M01017
♦ CIN No.	: L51221DL1985PLC022433
<ul> <li>Registrar and Share Transfer Agent (RTA)</li> </ul>	: Skyline Financial Services Private Limited D-153 A, 1st Floor, Okhla Industrial Area, Phase - I, New Delhi - 110 020 Contact No.011-40450193
	E-mail Id: <u>admin@skylinerta.com</u>
<ul> <li>Share Transfer process</li> </ul>	: The Company's shares are traded on the
✤ Plant Locations	<ul> <li>Stock Exchanges in compulsory demat mode. The transfer of Physical shares are processed and returned to the shareholders within a period of 15 days</li> <li>Not Applicable</li> </ul>
<ul> <li>Outstanding Bonds/Convertible Instruments</li> </ul>	: Nil
✤ Dematerialization of shares	As on March 31, 2019, 12485100 Equity Shares representing 84.71% of the Company were held in dematerialised form and 2253425 Equity Shares representing 15.29% of the issued share capital were held in physical form. At the end of each quarter, reconciliation of share capital audit is conducted by a Practicing Company Secretary to reconcile the total issued capital, listed capital and capital held by the Depositories in dematerialised form.
✤ Address for correspondence	Registered Office Address: 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085 Contact No. 011-49091417 E-mail Id: <u>sonalmercantile@yahoo.in</u> Website: <u>www.sonalmercantile.in</u>
* Market Price & Data	Stock Market price data for the F.Y. 2018-2019. High/ Low of daily closing market price of the Company's shares traded at BSE during each month in the financial year ended March 31, 2019 are as under.

Date	<b>Open Price</b>	<b>High Price</b>	Low Price	<b>Close Price</b>	WAP	No. of Shares	No. of Trades
29-Mar-19	8.03	8.03	8.03	8.03	8.03	130000	4
28-Mar-19	8.15	8.15	7.65	7.65	7.65	145000	4
27-Mar-19	8.55	8.55	7.8	7.89	7.89	82525	5
26-Mar-19	8.97	8.97	8.15	8.15	8.27	81799	13
15-Feb-19	8.55	8.55	8.55	8.55	8.55	88862	9
11-Feb-19	8.92	8.92	8.15	8.15	8.17	135000	12
05-Feb-19	8.5	8.5	8.5	8.5	8.50	50	1
04-Feb-19	8.86	8.86	8.86	8.86	8.86	57240	1
31-Jan-19	9.3	9.3	9.3	9.3	9.30	45286	2
30-Jan-19	9.5	9.5	9.45	9.45	9.47	125000	7
29-Jan-19	9.9	9.9	9.8	9.89	9.89	60000	5
28-Jan-19	10.3	10.3	10.3	10.3	10.30	50000	2
25-Jan-19	10.75	10.75	10.75	10.75	10.75	40000	1
23-Jan-19	12.33	12.33	11.17	11.17	11.81	2000	7
11-Jan-19	11.64	11.75	11.64	11.75	11.69	200	3
07-Jan-19	12.25	12.25	12.25	12.25	12.25	2500	1
03-Jan-19	12.7	12.7	12.7	12.7	12.70	45000	1
02-Jan-19	13.26	13.26	13.25	13.26	13.26	12600	12
01-Jan-19	13.26	13.26	13.26	13.26	13.26	500	1
24-Dec-18	13.95	13.95	13.95	13.95	13.50	2	1
21-Dec-18	13.95	13.95	13.95	13.95	13.95	1000	2
12-Dec-18	13.95	13.95	13.95	13.95	13.00	1	1
16-Nov-18	13.95	13.95	13.95	13.95	13.90	10	1
14-Nov-18	14.2	14.2	14.2	14.2	14.20	10	1
13-Nov-18	14.45	14.45	14.45	14.45	14.45	69	1
05-Nov-18	14.7	14.7	14.7	14.7	14.70	36500	1
31-Oct-18	15	15	14.95	15	15.00	349657	6
26-Oct-18	15	15	15	15	15.00	50000	1
24-Oct-18	15	15	15	15	15.00	180360	4
23-Oct-18	15.3	15.3	15.3	15.3	15.30	4528	12
22-Oct-18	15	15	15	15	15.00	132035	8
17-Oct-18	15	15	15	15	15.00	50	1
16-Oct-18	14.8	15.05	14.8	15.05	14.85	750	5
15-Oct-18	14.8	14.8	14.8	14.8	14.00	1	1
12-Oct-18	15.4	15.4	15.1	15.1	15.13	110	2
11-Oct-18	15.4	15.4	15.4	15.4	15.00	1	1
10-Oct-18	15.7	15.7	15.7	15.7	15.70	129	3
09-Oct-18	16	16	16	16	16.00	1	1
08-Oct-18	16.3	16.3	16.3	16.3	16.29	14	2
05-Oct-18	17.15	17.15	17.15	17.15	17.15	575	1

04-Oct-18	18.05	18.05	18.05	18.05	18.00	12	3
03-Oct-18	19	19	19	19	19.00	5	1
01-Oct-18	20	20	20	20	20.00	15	2
28-Sep-18	21.05	21.05	21.05	21.05	21.00	5	1
26-Sep-18	22.15	22.15	22.15	22.15	22.12	25	1
25-Sep-18	23.3	23.3	23.3	23.3	23.00	1	1
24-Sep-18	23.3	23.3	23.3	23.3	23.17	6	2
18-Sep-18	24.5	24.5	24.5	24.5	24.50	200	3
17-Sep-18	24.5	24.5	24.5	24.5	24.50	2000	2
12-Sep-18	23.5	23.5	23.5	23.5	23.50	800	2
11-Sep-18	23.4	23.4	23.4	23.4	23.40	10	2
20-Jun-18	22.5	22.5	22.5	22.5	22.50	10	1
06-Jun-18	21.95	21.95	21.45	21.45	21.62	300	2
01-Jun-18	24	24	22	22	22.00	501	2
30-May-18	21.84	22.9	21.84	22.87	21.86	513	8
25-May-18	21.8	21.84	21.8	21.84	21.80	96	3
24-May-18	20.84	20.85	20.84	20.85	20.85	5305	9
23-May-18	18.5	19.87	18.5	19.87	19.48	1797	10
22-May-18	19	19.5	18.5	18.95	18.92	1820	18
21-May-18	18.6	18.6	18.6	18.6	18.60	100	1
17-May-18	17.8	17.8	17.8	17.8	17.80	110	3
11-May-18	17.07	17.07	16.99	16.99	17.05	797	3
10-May-18	16.27	16.27	16.27	16.27	16.27	1200	6
09-May-18	15.5	15.5	15.5	15.5	15.50	106	2
08-May-18	15.15	15.15	15	15	15.08	200	2
04-May-18	14.5	14.5	14.5	14.5	14.50	100	1
03-May-18	13.82	13.82	13.82	13.82	13.81	52	1
02-May-18	11.93	13.17	11.93	13.17	12.50	1750	3
25-Apr-18	12	12.55	11.93	12.55	11.97	1258	5

\* Distribution of Shareholding as on March 31, 2019

Share or Debenture holding Nominal Value	Number of Shareholders	% to Total Numbers	Share or Debenture holding Amount	% to Total Amount
(Rs.)			(Rs.)	
1	2	3	4	5
Up To 5,000	189	55.43	236590	0.16
5001 To 10,000	12	3.52	114760	0.08
10001 To 20,000	4	1.17	74780	0.05
20001 To 30,000	14	4.11	360000	0.24
30001 To 40,000	1	0.29	40000	0.03
40001 To 50,000	31	9.09	1528000	1.04
50001 To 1,00,000	33	9.68	2580320	1.75
1,00,000 and Above	57	16.72	142450800	96.65
Total	341	100	147385250	100

### Shareholding Pattern as on March 31, 2019

Category	Number of Equity Shares held	% of Shareholding
Promoters and Promoters Group	3527401	23.93
Public	11211124	76.07
Total	14738525	100

### 7. Other Disclosures

- The Company did not have any material significant related party transaction having a potential conflict with the interest of the Company at large. Transactions with the related parties are disclosed in the Notes to accounts.
- The financial statements have been prepared in accordance with the applicable accounting standards and policies generally accepted in India and are unqualified.
- There were no instances of non-compliance by the Company on any matter related to the capital markets, resulting in disciplinary action against the Company by the Stock Exchanges or Securities & Exchange Board of India (SEBI) or any other statutory authority, during the last three years.
- The Company has a Whistle Blower Policy for employees to report concerns about unethical behavior, actual or suspected fraud or violation of our code of conduct or ethics policy and confirms that no personnel have been denied access to the Audit Committee.
- The Company has complied with the corporate governance requirements as prescribed in Regulations 17 to 27, 46(2) (b) to (i) and para C, D and Schedule V of Chapter IV of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- The Policy on Related Party Transactions are available at <u>http://www.sonalmercantile.in/investors-information.php</u>
- CFO Certification: The CFO and the Whole Time Director have certified to the Board, the requirements of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 have been complied with, with regard to the financial statements forms part of this Report as Annexure B.
- Compliance Certificate: Pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a certificate from Mr. Nitin Gupta, Practicing Company Secretary, certifying the compliance by the Company with the provisions of the Corporate Governance of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 forms part of this Report as Annexure -C.
- Certificate: Pursuant to Regulation 34(3) and Schedule V Para C clause (10)(i) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a certificate from Mr. Nitin Gupta, Practicing Company Secretary with regard to Non-disqualification of directors, forms part of this Report as Annexure D.

### For and on Behalf of the Board Sonal Mercantile Limited

Date: June 12, 2019 Place: New Delhi Sd/-Vikram Goyal Whole Time Director DIN: <u>00381115</u> Sd/-Rajan Goyal Director DIN: <u>02600825</u>



## CERTIFICATE FOR ADHERENCE TO THE CODE OF CONDUCT

[Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

### **Declaration by the Director**

То

### The Members Sonal Mercantile Limited

Pursuant to Regulation 34(3) read with Part D of Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the listing agreement with the stock exchange, I hereby confirm that, all the Directors and Senior Management Personnel of the Company to whom the code of conduct is applicable have affirmed the compliance of the said code during the financial year ended March 31, 2019.

### For Sonal Mercantile Limited

Date: June 12, 2019 Place: New Delhi Sd/-Vikram Goyal Whole Time Director (DIN: <u>00381115</u>)

### **COMPLIANCE CERTIFICATE**

[Pursuant to Regulation 17(8) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

### CEO AND CFO CERTIFICATION TO THE BOARD

We, Vikram Goyal, Whole Time Director and Rohit Saraogi, Chief Financial Officer of *Sonal Mercantile Limited* be and is hereby certify that:

- We have reviewed Financial Statements and the Cash Flow Statement for the quarter and year ended March 31, 2019 and that to the best of their knowledge and belief:
- 1) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
- 2) these statements together present a true and fair view of the listed entity's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- B. There are, to the best of our knowledge and belief, no transactions entered into by the listed entity during the quarter and year which are fraudulent, illegal or violative of the listed entity's code of conduct.
- C. We accept responsibility for establishing and maintaining internal controls for financial reporting and that they have evaluated the effectiveness of internal control systems of the listed entity pertaining to financial reporting and we have disclosed to the auditors and the audit committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- D. We have indicated to the Auditors and the Audit Committee
- 1) significant changes in internal control over financial reporting during the year;
- 2) significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
- 3) instances of significant fraud of which they have become aware and the involvement therein, if any, of the management or an employee having a significant role in the listed entity's internal control system over financial reporting.

For Sonal Mercantile Limited

Date: May 30, 2019 Place: New Delhi Sd/-Rohit Saraogi Chief Financial Officer Sd/-Vikram Goyal Whole Time Director



### CERTIFICATE OF COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE

[Pursuant to Schedule V (E) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

## To The Members **Sonal Mercantile Limited** 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085

- 1. I have reviewed the implementation of the Corporate Governance procedures by **Sonal Mercantile Limited** ('the Company') during the year ended March 31 2019, as per the relevant provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') as referred to in Regulation 15 (2) of the Listing Regulations for the period from April 01, 2018 to March 31, 2019, with the relevant records and documents maintained by the Company and furnished to me for my review, explanations given to me and report on Corporate Governance, as approved by the Board of Directors.
- 2. The Compliance of conditions of Corporate Governance is responsibility of the management. My examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of the opinion on the financial statements of the Company.
- 3. I further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.
- 4. On the basis of my review and according to the best of my information and according to the explanations given to me, the Company has been complying with the conditions of Corporate Governance, as stipulated above mentioned Listing Regulations, as applicable.
- 5. The certificate is addressed and provided to the members of the Company solely for the purpose to enable the Company to comply with the requirements of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, and it should not be used by any other person or for any other purpose. Accordingly, I do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without my prior consent in writing.

Place: New Delhi Date: 08-06-2019 Sd/-Nitin Gupta Company Secretary in whole time practice (Proprietor) Membership No.: A35299 C. P. No.: 14087





(Annexure-D to Corporate Governance Report)

# **CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS**

(pursuant to Regulation 34(3) and Schedule V Para C clause (10)(i) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

## To, The Members of Sonal Mercantile Limited 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085

I have examined the relevant registers, records, forms, returns and disclosures received from the Directors of M/s **Sonal Mercantile Limited** having **CIN L51221DL1985PLC022433** and having registered office at 372, Vardhman Plaza, III Floor,Sector-3, Rohini, New Delhi-110085 (hereinafter referred to as 'the Company'), produced before me by the Company for the purpose of issuing this Certificate, in accordance with Regulation 34(3) read with Schedule V Para-C Sub clause 10(i) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In my opinion and to the best of my information and according to the verifications (including Directors Identification Number (DIN) status at the portal www.mca.gov.in) as considered necessary and explanations furnished to me by the Company & its officers, I hereby certify that none of the Directors on the Board of the Company as stated below for the Financial Year ending on 31st March, 2019 have been debarred or disqualified from being appointed or continuing as Directors of companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs, the Reserve bank of India or any such other Statutory Authority.

Sr. No.	Name of Director	DIN	Date of appointment in Company
1	Mr. Vikram Goyal	00381115	23-11-2018
2	Mr. Rajan Goyal	02600825	23-11-2018
3	Mr. Deepak	07878217	26-03-2019
4	Ms. Tanisha Bhagat	08286425	23-11-2018

### Disclaimer:

Ensuring the eligibility of for the appointment / continuity of every Director on the Board is the responsibility of the management of the Company. My responsibility is to express an opinion on these based on our verification. This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Place: New Delhi Date: 12-06-2019 Sd/-Nitin Gupta Company Secretary in whole time practice (Proprietor) Membership No.: A35299 C. P. No.: 14087





### **INDEPENDENT AUDITOR'S REPORT**

To The members of SONAL MERCANTILE LIMITED

### Report on the Audit of Standalone Financial Statements

### Opinion

We have audited the accompanying standalone financial statements of SONAL MERCANTILE LIMITED ("the Company"), which comprise the balance sheet as at 31st March 2019, the statement of profit and loss and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information (hereby referred as 'the financial statement').

In our opinion and to the best of our information and explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Accounting standard (AS) prescribed under section 133 the Companies Act, 2013 read with the Companies (Accounting Standard) Rules, 2006, as amended and the other accounting principles generally accepted in India: -

- i. In case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2019;
- ii. In case of Statement of Profit and Loss , of the profit for the year ended on that date; and
- iii. In case of Cash Flow Statement, of the cash flows for the year ended on that date.

### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the 'Auditor's Responsibilities for the Audit of the Financial Statements' section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the rules there under, and we have fulfilled our ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidences we have obtained are sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described hereunder to be key audit matters to be communicated in our report.

S.No.	Key audit matters	Auditor's response
1.	Loans and advances: -	Our audit procedure inter- alia include the
	As primary business of Company is advancing	following: -
	of the loan and during the year significant	1.We evaluated the control environment
	loan advancing transactions taken place.	including authorization, sanctioning and



	We focused on the conditions of disbursement and appropriateness of sanctioning process.	<ul> <li>disbursement of significant loans advanced during the year.</li> <li>2.We have obtained external confirmations from third parties in respect of transactions and closing balance for significant loans advanced by the company.</li> <li>3.We tested all material entries recorded in connection with the loan advance and interest thereon to determine whether the accounting was appropriate.</li> </ul>
2.	Compliance of RBI directions and circulars:	Our audit procedure inter- alia include the following: -
	The recent RBI regulations increased the responsibility of auditors of NBFCs.	We have reviewed the conditions for prudential norms prescribed by the RBI including: -
	As Company is an NBFC, it is responsibility of Company to duly follow the directions and circulars. We focused on the requisite compliance and	<ul> <li>a) Provision on standard assets.</li> <li>b) Transfer of 20% profit to reserve maintain under section 45-IC of the RBI Act.</li> </ul>
	disclosure as per the requirements in the norms.	c) Holding of at least 50% of the financial assets and 50% of the financial income respectively.
		d) Maintaining minimum Net Owned Fund of Rs. 200 Lakhs.

# Information other than the Standalone financial statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Business Responsibility Report, Corporate Governance and Shareholder's Information, but does not include the standalone financial statements and our auditor's report thereon.

Our opinion on the standalone financial statement does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

# Management's Responsibility for the Standalone Financial Statements

The Company's board of directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the AS and the other accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets



of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that are operating effectively for insuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatements, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is also responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain a reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise due to fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- (i) Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- (ii) Obtain an understanding of the internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- (iii) Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- (iv) Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements

or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained upto the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

(v) Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the financial statement, individually or in aggregate, makes it probable that the economic decision of reasonable knowledgeable user of the financial statement may be influenced.

We consider quantitative materiality and qualitative factors in (i) Planning the scope of our audit work and in evaluating the results of our work; and, (ii) to evaluate the effect of any identified misstatements in the financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonable be thought to bear on our independence, and where applicable, relevant safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, or when in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonable be expected to outweigh the public interest benefits of such communication.

## Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2016 ('the Order'), as amended, issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure A, a statement on the matters specified in paragraphs 3 and 4 of the order, to the extent applicable.
- 2. The Company is a non- banking financial company not accepting public deposits and holding certificate of registration no- B-14.02393 dated 19/02/2002 from Reserve Bank of India has been issued to the Company.
  - a) The Board of Directors has passed resolution for the non-acceptance of any public deposits.
  - b) The Company has not accepted any public deposits during the relevant year.
  - c) The Company has complied with the prudential norms relating to income recognition,



accounting standards, assets classification and previously for bad and doubtful debts as applicable to it.

- 3. As required by Section 143(3) of the Act, we report that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b. In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c. the Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - d. In our opinion, the aforesaid financial statements comply with the accounting standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
  - e. On the basis of the written representations received from the directors as on 31st March, 2019 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2019 from being appointed as a director in terms of Section 164 (2) of the Act.
  - f. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in Annexure-B. Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
  - g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Company has disclosed the impact, if any of pending litigations on its financial position, in its standalone financial statements.
    - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
    - iii. The Company is not required to transfer any amount to the Investor Education and Protection Fund.

FOR V.N. PUROHIT & CO. Chartered Accountants Firm Regn. No. 304040E

**O.P. Pareek** Partner Membership No. 014238

New Delhi, the 30th day of May 2019



### ANNEXURE- A TO THE AUDITOR'S REPORT

The Annexure referred to in Paragraph 1 under the heading of "Report on other Legal and Regulatory Requirements" of our report of even date to the members of SONAL MERCANTILE LIMITED for the year ended on 31st March 2019.

(i) (a) As per information and explanation given to us, the company is maintaining proper records showing full disclosures of fixed assets.

(b) As per information and explanation given to us, physical verification of fixed assets has been conducted once in a year by the management and no material discrepancies were noticed during the course of verification.

(c) According to information and explanation given to us, the title deeds of immovable property are in the name of company;

- (ii) As per records, information and explanation given to us, Company does not hold any physical inventory, hence the provision of sub- clause (ii) of the clause 3 of the order not applicable;
- (iii) According to information and explanations given to us, the Company has not granted any loans secured or unsecured to parties covered in register maintained under section 189 of the Companies Act, 2013;
- (iv) According to information and explanations given to us, the Company has complied with the provisions of section 185 and section 186 of the Companies Act, 2013 to the extent applicable in respect of loans, advances, guarantees and securities so given.
- According to information and explanations given to us, the Company has not accepted public deposits and the provision of section 73 to 76 or other relevant provisions of the Companies Act, 2013 and rules framed there under are not applicable to the Company;
- (vi) According to information and explanations given to us, the Company is not liable to maintain cost records as prescribed under section 148(1) of the Companies Act, 2013;
- (vii) (a) According to information and explanations given to us, the company is generally regular in depositing undisputed statutory dues including income-tax and any other applicable statutory dues to the appropriate authorities and there are no outstanding statutory dues as on the last day of the financial year concerned for a period of more than six months from the date they became payable;

(b) According to information and explanations given to us, there are no outstanding statutory dues on the part of Company which is not deposited on account of dispute.

(viii) According to information and explanations given to us, the company has not defaulted in repayment of loans and borrowings from any financial institution, bank, government or dues to debenture holders;



- (ix) According to information and explanations given to us, the Company has not raised money by way of initial public offer or further public offer. The Company has not taken any term loans from any bank or financial institution;
- (x) According to information and explanations given to us, there is no noticed or unreported fraud on or by the Company during the year under audit;
- (xi) According to information and explanations given to us, the Company has not paid any managerial remuneration during the year, hence the provision of sub- clause (xi) of clause 3 of the order, does not applicable;
- (xii) As per information, the Company is not a Nidhi Company, hence provisions of sub- clause (xii) of the Paragraph 3 of the Order are not applicable;
- (xiii) According to information and explanations given to us, all transactions with the related parties are in compliance with sections 177 and 188 of Companies Act, 2013 wherever applicable and the details have been disclosed in the financial statements etc., as required by the applicable accounting standards;
- (xiv) According to information and explanations given to us, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year;
- (xv) According to information and explanations given to us, the Company has not entered into non- cash transactions with directors or persons connected with him;
- (xvi) According to information and explanations given to us, the Company is a Non- Banking Financial Company and registered under Section 45-IA of the Reserve Bank of India Act, 1934.

Signed for the purpose of identification

FOR V.N. PUROHIT & CO. Chartered Accountants Firm Regn. No. 304040E

**O.P. Pareek** Partner Membership No. 014238

New Delhi, the 30th day of May 2019



### ANNEXURE- B TO THE AUDITOR'S REPORT

# Report on the Internal Financial Controls under Clause (i) of Sub- section (3) of Section 143 of the Companies Act, 2013

We have audited the internal financial controls over financial reporting of SONAL MERCANTILE LIMITED as on 31st March 2019 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

### Management's Responsibility for the Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal controls stated in the Guidance Note on Audit of Internal Financial Control over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of fraud and errors, the accuracy and completeness of accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the Guidance Note) and the Standards on Auditing, issued by ICAI and deemed to be prescribed under Section 143(10) of the Companies Act, 2013 to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material aspects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial control system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidences we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### Meaning of Internal Financial Controls over Financial Reporting





A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that:

- 1. Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- 1. Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and the receipt and expenditures of the Company are being only in accordance with authorizations of management and directors of the Company; and
- 2. Provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

## Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and could not be detected. Also, projections of any evaluation of the internal financial control over financial reporting to future periods are subject to the risk that the internal financial controls over financial reporting may became inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

In our opinion, the Company has, in all material aspects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March 2019, based on "the internal financial controls over financial reporting criteria considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India".

FOR V.N. PUROHIT & CO. Chartered Accountants Firm Regn. No. 304040E

**O.P. Pareek** Partner Membership No. 014238

New Delhi, the 30th day of May 2019

		C022433 F AS ON 31.03.2019			
ParticularsNotes31st March 201931st March 20					
		(Rupees)	(Rupees)		
EQUITY AND LIABILITIES					
Shareholders' fund					
Share Capital	3	$147,\!385,\!250$	$147,\!385,\!250$		
Reserves and Surplus	4	81,694,311	76,261,215		
Non-current liabilities					
Long Term Borrowings	5	670,930,167	-		
Long-Term Provisions	6	2,088,396	550,111		
Current liabilities					
Other Current Liabilities	7	2,092,911	51,250		
Total		904,191,035	224,247,826		
ASSETS					
Non-Current Assets					
Property, plant & equipment	8	305,150	449,798		
Non-Current Investments Deferred Tax Assets (net)	9 10	250,000 207,296	250,000 218,187		
Long-term Loans and Advances	11	809,344,453	103,368,392		
<b>Current Assets</b> Current Investment	12	7,550,000			
Cash and Cash Equivalents	13	56,922,194	959,178		
Short- term loan and advances	14	26,037,841	116,700,051		
Other Current Assets	15	3,574,101	2,302,220		
Total	10				
10(a)		904,191,035	224,247,826		

FOR V.N. PUROHIT & CO. Chartered Accountants Firm Regn. No. 304040E For and on behalf of the Board of Directors of Sonal Mercantile Limited

	Sd/-	Sd/-
	Vikram Goyal	Rajan Goyal
	Wholetime Director	Director
Sd/-	DIN: <u>00381115</u>	DIN: <u>02600825</u>
O.P. Pareek	Sd/-	
Partner	Rohit Saraogi	
Membership No. 014238	CFO	
New Delhi, the 30th day of May 2019	PAN: BVCPS4684L	

SONAL MERCANTILE LIMITED					
CIN:L51221DL1985PLC022433					
STANDALONE STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED ON 31.03.2019					
Particulars Notes From 1st April 2018 From 1st April 2					
		to 31 <sup>st</sup> March 2019	to 31 <sup>st</sup> March 2018		
		(Rupees)	(Rupees)		
Income					
Revenue from operations	16	41,316,459	27,891,196		
Other Income	17	787,089	66,157		
Total Revenue (I)		42,103,548	27,957,353		
Expenses	10				
Purchases of stock in trade Changes in inventories	18 19	-	4,238,520 10,889,865		
Employee benefit expenses	20	7,152,052	5,877,658		
Finance Cost	21	22,312,591	-		
Depreciation	8	144,648	214,176		
Other expenses	22	3,076,333	4,793,998		
Total (II)		32,685,624	26,014,217		
Profit/ (loss) before tax ( I - II)		9,417,924	1,943,135		
Tax expenses		, ,			
Current Tax		2,435,652	500,357		
Deferred tax		10,891	48,262		
Total Tax Expenses		2,446,543	548,619		
Profit/ (loss) for the year after tax (PAT)		6,971,381	1,394,516		
Earning per share (EPS)					
[nominal value of share Rs. 10/-]					
Basic		0.47	0.09		
Diluted		0.47	0.09		
Notes on financial statement	1 to 35				
The accompanying notes are an integral part of t	he standald	one financial statements.			
As per our report of even date					
FOR V.N. PUROHIT & CO. Chartered Accountants Firm Regn. No. 304040E	F	For and on behalf of the Son	Board of Directors of al Mercantile Limited		
FITIII Regii. No. 304040E		Sd/-	Sd/-		
		Vikram Goyal	Rajan Goyal		
		Wholetime Director	Director		
Sd/-		DIN: <u>00381115</u>	DIN: <u>02600825</u>		
O.P. Pareek		Sd/-			
Partner		Rohit Saraogi			
Membership No. 014238	Membership No. 014238 CFO				
New Delhi, the 30th day of May 2019		PAN: BVCPS4684L			

### <u>SONAL MERCANTILE LIMITED</u> CIN : L51221DL1985PLC022433 STANDALONE CASH FLOW STATEMENT FOR THE YEAR ENDED ON 31.03.2019

STANDALONE CASH FLOW STATEMENT FO	ANDALONE CASH FLOW STATEMENT FOR THE YEAR ENDED ON 31.03.2019		
	For the year ended 31st March 2019 (Rupees)	For the year ended 31st March 2018 (Rupees)	
CASH FLOW FROM OPERATING ACTIVITIES	(hupees)	(itupees)	
Net profit before tax and after extra- ordinary	9,417,924	1,943,135	
items (As per standalone profit & loss account)	-, ,,-	) )	
Adjustments for Depreciation	144,648	214,176	
Adjustments for Interest on fixed deposits	(718,674)		
Adjustments for Interest on borrowings	22,312,591		
Operating Profit before working capital changes	31,156,489	2,157,311	
<u>Working Capital adjustments: -</u>			
(Increase)/ decrease in loans and advances	(615,313,851)	(11, 517, 455)	
(Increase)/ decrease in inventories		10,889,865	
(Increase)/ decrease in other Current Assets	(973)	5,501	
Increase/ (decrease) in current liabilities	2,041,661	(3,739,872)	
Cash generated from operations	(582, 116, 674)	(2,204,649)	
Direct Taxes Paid	(3,706,560)	(565,471)	
Net cash flow from operating activities (A)	(585,823,234)	(2,770,120)	
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of investments	(7,550,000)	-	
Interest on fixed deposits	718,674	-	
Net cash flow from investing activities (B)	(6,831,326)	-	
<u>CASH FLOW FROM FINANCING ACTIVITIES</u> Net Proceeds from borrowings Interest on borrowings	670,930,167 (22,312,591)	-	
Net cash flow from financing activities (C)	648,617,576	-	
Net cash flow during the year (A + B + C) Add: Opening cash and cash equivalents Closing cash and cash equivalents	<b>55,963,016</b> 959,178 <b>56,922,194</b>	(2,770,120) 3,729,298 959,178	
Components of cash and cash equivalents			
Cash in hand	172,239	860,586	
Balances with bank			
In Current accounts	4,118,687 52,621,267	98,592	
In Fixed deposits Total cash and cash equivalents (Note 13)	<u>52,631,267</u> <b>56,922,193</b>	959,178	
The accompanying notes are an integral part of the standalone financial statem		,	
As per our report of even date			
FOR V.N. PUROHIT & CO.	For and on behalf	of the Board of Directors of	
Chartered Accountants	und on solidi	Sonal Mercantile Limited	
Firm Regn. No. 304040E			
	Sd/-	Sd/-	
	Vikram Goyal	Rajan Goyal	
	Whole Time Director	Director	
Sd/-	DIN: <u>00381115</u>	DIN: <u>02600825</u>	
O.P. Pareek	Sd/-		

O.P. Pareek Partner Membership No. 014238 New Delhi, the 30th day of May 2019

ANNUAL REPORT 2018-19

Rohit Saraogi

PAN: BVCPS4684L

CFO



### 1. Basis of preparation

The financial statements have been prepared in accordance with the generally accepted accounting principles (GAAP) in India. Indian GAAP comprises mandatory accounting standards as specified under the section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules, 2014 and other accounting pronouncements of the Institute of Chartered Accountants of India.

The financial statements have been prepared on accrual basis and under the historical cost convention. The accounting policies not specifically referred, are consistently applied from the past accounting periods.

### 2. Summary of significant accounting policies

### a. Use of Estimates:

The preparation of the financial statements in conformity with the generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure of contingent assets and liabilities. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as on the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Any differences of actual results to such estimates are recognized in the period in which the results are known/ materialized.

### b. Changes in accounting policy:

Accounting policies unless specifically stated to be otherwise are consistent and are in accordance with generally accepted accounting principles.

### c. Revenue recognition:

Revenue is recognized to the extent it is probable that the economic benefits will flow to the Company & revenue is reliably measured. Accordingly wherever there is uncertainty in the realization of income, the same is not accounted for till such time the uncertainty is resolved.

Income from sale of shares is recognized on the execution of the transaction on the stock exchange. All expenses are accounted for on accrual basis. Interest income is recognized on time proportionate basis starting from the date of disbursement of loan.

### d. Property, plant & equipment:

Property, plant & equipment are stated at cost of acquisition or construction net of taxes which are subject to input tax credit as reduced by accumulated depreciation thereon. The cost of assets comprises of its purchase price and any directly attributable cost of bringing the assets to their location and working condition upto the date of its intended use.

### e. Depreciation:

Property, plant & equipment are depreciated on written down value method over the estimated useful lives of the assets considering the guidelines of Part C of Schedule II to the Companies Act, 2013.

### f. Valuation of Inventories:

Inventories of stock in trade are valued at cost or net realizable value whichever is lower. Net realizable value is the estimated selling price in the ordinary course less the estimated cost of completion and the estimated costs necessary to make the sale.

SONAL MERCANTILE LIMITED

### g. Accounting for taxes on income:

Current taxes on income have been provided by the Company in accordance with the relevant provisions of the Income Tax Act, 1961. Deferred Taxes has been recognized on timing differences between accounting income and taxable income subject to consideration of prudence.

### h. Employee Benefits:

Short term benefits such as salary, bonus, ex-gratia and other benefits as may be applicable on Company are accounted for on accrual basis. The Company at present does not have any Defined Contribution Plan or Defined Benefit Plan as contemplated under Accounting Standard (AS) 15- Employee Benefits.

### i. Borrowing Cost:

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until the month in which such assets are substantially ready for their intended use or sale. All other borrowing costs are recognized in Statement of Profit and Loss in the year in which they are incurred.

### j. Earnings Per Share:

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential equity shares.

### k. Cash and Cash Equivalents:

In the cash flow statement, cash and cash equivalents include cash on hand, demand deposits with banks, other short-term highly liquid investments with original maturities of three months or less.

### I. Investments:

Investments are classified into long term investments and current investments. Investments that are intended to be held for one year or more are classified as long term investments and investments that are intended to be held for less than one year are classified as current investments.

Long term investments are valued at cost. Provision for diminution in the value of long term investments is made if in the opinion of the management such a decline is other than temporary. Current investments are valued at cost or market value, whichever is lower. On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit or loss.



23. There are no dues to Micro, Small and Medium Enterprises as defined under Micro, Small & Medium Enterprises Development Act, 2006 which are outstanding for a period more than 45 days as at balance sheet date.

The above information regarding Micro, Small and Medium Enterprises has been determined on the basis of information available with the Company and has been duly relied upon by the auditors of the Company.

24. Balances shown under head Sundry Debtors, Creditors and Advances are subject to confirmation.

### 25. Segment Information:

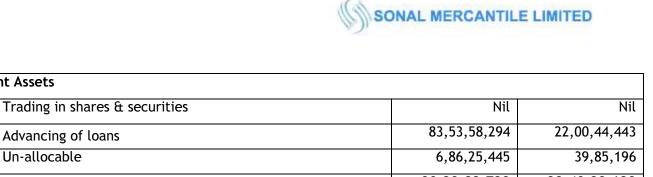
The Company has identified two reportable segments viz., trading in shares & securities and advancing of loans after taking into account the nature of product and services and the differing risk and returns on such products and services. The accounting policies adopted for segment reporting are in line with the accounting policy of the company with following additional policies for segment reporting: -

- i) Revenue and expenses have been identified to a segment on the basis of relation to operating activities of the segment. Revenue and expenses that relate to the enterprise as a whole and are not allocable to a segment on reasonable basis have been disclosed as "Un-allocable".
- ii) Segment assets and Segment liabilities represent assets and liabilities in respective segments. Assets and liabilities that cannot be allocated to a segment on reasonable basis have been disclosed as "Un-allocable".

Particulars	31st March 2019 (Rs.)	31st March 2018 (Rs.)
Segment Revenue: -		
Trading in shares & securities	Nil	99,07,194
Advancing of loans	4,13,16,459	1,79,84,001
Un-allocable	Nil	Nil
Total Revenue	4,13,16,459	2,78,91,196
Segment Results	· · · ·	
(Profit/ loss before interest and taxes)		
Trading in shares & securities	Nil	(52,21,191)
Advancing of loans	4,13,16,459	1,79,84,001
Un-allocable	Nil	Nil
Interest	(2,23,12,591)	Nil
Other Unallocable expenditure (net)	(95,85,945)	1,08,19,675
Total Profit Before Tax	94,17,923	19,43,135

a) Primary Segment information: -





		92 52 59 204	22,00,44,443
	Advancing of loans	83,53,58,294	22,00,44,443
	Un-allocable	6,86,25,445	39,85,196
Total		90,39,83,739	22,40,29,639
Segme	ent Liabilities		
	Trading in shares & securities	Nil	Nil
	Advancing of loans	Nil	Nil
	Un-allocable	41,81,307	6,01,361
Total	•	41,81,307	6,01,361
Capita	al Employed		
(Segm	ent Assets - Segment Liabilities)		
	Shares & Securities	Nil	Nil
	Advancing of loans	83,53,58,294	22,00,44,443
	Un-allocable	6,44,44,138	33,83,835
	Total	89,98,02,432	22,34,28,278

- b) Secondary Segment Information: -The Company does not have secondary segment division in respect of reportable segments.
- 26. Necessary disclosures as per requirements of Accounting Standard (AS) - 18 on 'Related Party Disclosures' are made as under:
  - a) Related Parties Covered: -

Segment Assets

(i)	Associate Company	M/s. Rudraveerya Developers Limited
(ii)	Key Management Personnel	Mr. Deepak (Director)
		Ms. Tanisha Bhagat (Director)
		Mr. Rajan Goyal (Director)
		Mr. Vikram Goyal (Director)
		Mr. Sunil Kumar (Past Director)
		Mr. Vikram Sharma (Past Director)
		Mr. Naresh Poddar (Past Director)
		Mr. Deep Chand Singhal (Past Director)
		Mr. Rohit Saraogi (CFO)
		Ms. Richa Sharma (Past Company Secretary)
		Ms. Deepika Rathore (Past Company Secretary)
		Ms. Anjali Aggarwal (Past CFO)
(iii)	Relatives of Key Management Personnel	None
(iv)	Enterprises owned or significantly	None
	influenced by the Key Management	
	Personnel or their Relatives	



# (b) <u>Transaction with Related Parties</u>: -

	Transaction with	Nature of Transaction	Transactions du	ıring the year ended	Balanc	e as at
			31/03/2019 (Rs.)	31/03/2018 (Rs.)	31/03/2019 (Rs.)	31/03/2018 (Rs.)
(i)	Associate Company	<u>/</u> : -				
	M/s. Rudraveerya Developers	Loan received	50,00,00,000	Nil	50,00,00,000	Nil
	Limited	Interest paid	1,23,26,290	Nil	1,10,93,661	Nil
(ii)	Key Management I	Personnel: -				
	Ms. Deepika Rathore	Salary	Nil	3,30,000	Nil	Nil
	Mr. Rohit Saraogi	Salary	6,00,000	Nil	49,077	Nil
	Ms. Richa Sharma	Salary	4,09,788	Nil	Nil	Nil
	Ms. Anjali Aggarwal	Salary	Nil	3,30,000	Nil	Nil
	Mr. Deep Chand Singhal	Rent paid	Nil	1,86,600	Nil	Nil
(iii)	Relatives of Key Ma	anagement Personr	nel: - None			
(iv)	Enterprises in whic None	h Key Management	Personnel and Rel	atives are havin	g significant inf	luences: -

27.	Particulars	31/03/2019 (Rs.)	31/03/2018 (Rs.)
	Earnings/ Remittances and/ or Expenditure in Foreign Currency	Nil	Nil

28. Break- up of payments due to statutory auditors (including taxes) is disclosed as under: -

Particulars	31/03/2019 (Rs.)	31/03/2018 (Rs.)
In respect of Statutory Audit (including tax audit)	47,200	47,200
In respect of Certification	18,880	9,084
TOTAL	66,080	56,284
. Particulars	31/03/2019 (Rs.)	31/03/2018 (Rs.)
Contingent liabilities provided for	Nil	Nil
Pending litigations by / against the Company	None	None

**30.** The Company did not have any long term contracts including derivative contracts for which there were any material foreseeable losses.

29.





- **31.** There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
- 32. Previous year's figures have been re-arranged or re-grouped wherever considered necessary.
- **33.** The financial statements were approved for issue by the board of directors on 30<sup>th</sup> May, 2019.
- 34. Figures have been rounded off to the nearest rupees.
- **35.** Figures in brackets indicate negative (-) figures.

In terms of our report of even date annexed

FOR V.N. PUROHIT & CO. Chartered Accountants Firm Regn. 304040E For and on behalf of Board of Directors of Sonal Mercantile Limited

**O. P. Pareek** Partner Membership No. 014238

Vikram Goyal Director DIN: 00381115 Rajan Goyal Director DIN:02600825

New Delhi, the 30<sup>th</sup> day of May 2019

Rohit Sarogi CFO PAN: BVCPS4684L

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SONAL MERCANTILE LIMITED CIN : L51221DL1985PLC022433 NOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019

3	Share capital Authorised shares 1,50,00,000 (31st March 2018: 1,50,00,000) equity shares of Rs.10 each		As at 31st March 2019 (Rupees) 150,000,000	_	As at 31st March 2018 (Rupees) 150,000,000
	Issued, subscribed and fully paid- up shares 1,47,38,525 (31st March 2018: 1,47,38,525) equity shares of Rs.10 each fully paid up		147,385,250	_	147,385,250
	Total issued, subscribed and fully paid- up share capital		147,385,250	=	147,385,250
	a. Reconciliation of Shares outstanding at the beginning and at the end of repo	f reporting period As at 31st March 2019 Nos. (Rupees)		As at 31st March 2018 Nos. (Rupees)	
	Share capital at the beginning of the period Add: - Issued during the year	14,738,525	147,385,250	14,738,525	147,385,250
	Outstanding at the end of the period	14,738,525	147,385,250	14,738,525	147,385,250

b. Terms and rights attached to equity shares The company has issued only one class of equity share having a par value of Rs. 10 per share. Each holder of equity shares is entitled to vote per share. The dividend proposed by the Board of Directors is subject to approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company, after distribution of all the preferential amount. The distribution will be in proportion to the number of equity shares held by the shareholders.

### c. Details of shareholders holding more than 5% shares in the company

c. Details of shareholders holding more than 5% shares in the company				
	As at 31st March 2019		As at 31st March 2018	
	Nos.	% holding	Nos.	% holding
Rudraveerya Developers Limited	3,652,960	24.79%	3,652,960	24.79%
Ram Gopal Goyal & Sons LLP	3,527,401	23.93%		0.00%
Orion infradevelopers Private Limited	924,731	6.27%	771.875	5.24%
Orion Propmart Private Limited	904,261	6.14%	456,250	3.10%
Nabkri Developers Private Limited	765,625	5.19%	765,625	5.19%
Reserves and surplus		As at 31st March 2019		As at 31st March 2018
		(Rupees)		(Rupees)
Securities premium reserve				
Opening balance	72,529,750		72,529,750	
Add/(less): - Issued / utilized during the year	-			
Closing balance		72,529,750		72,529,750
Special reserves u/s 45-IC of the RBI Act, 1934				
Opening balance	883,399		604,496	
Add/(less): transfer from standalone statement of profit & loss during the year	1,394,276		278,903	
Closing balance		2,277,675		883,399
Surplus/ (deficit) in standalone statement of profit & loss				
Balance as per last standalone financial statements	2,848,066		1,755,696	
Add: Profilt/ (loss) for the year	6,971,381		1,394,516	
Less: Contingent provision against standard assets	1,538,285		23,243	
Less:- Special reserve u/s 45-IC of the RBI Act, 1934	1,394,276		278,903	
Net Surplus/(deficit) in standalone statement of profit and loss		4 884 884 00 ·····		2,848,066
Net Surplus/ (dencit) in standatone statement of profit and loss	<u> </u>	<u>6,886,886.00</u> 81,694,311,00		
	_	01,094,311.00	_	76,261,215

SONAL MERCANTILE LIMITED CIN : L51221DL1985PLC022433 NOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019

5	Long-term Borrowing	As at 31st March 2019 (Rupees)	As at 31st March 2018 (Rupees)
	Loan from related parties (unsecured) Loan from others (unsecured)	5111,093,660 159,836,507 670,930,167	
6	Long-term provisions Contingent provision against standard assets*	As at 31st March 2019 (Rupees)	As at 31st March 2018 (Rupees)
	Opening Balance Add/(Less): Addition /(written off) during the year	550,111 1,538,285 2,088,396	526,868 23,243 550,111

\*A contingent provision of 0.25% (0.25% till 31st March, 2018) against standard assets has been created on their respective outstanding amount considering RBI circular Ref. No. DNBR (PD) CC.No. 002/03.10.001/2014-15 dated November 10, 2014.

7	Other current liabilities Audit fee payable	As at 31st March 2019 (Rupees) 43,200	As at 31st March 2018 (Rupees) 43,200
	Salary payable TDS payable Other expenses payable	497,882 1,544,642 <u>7,187</u> 2,092,911	- 4,000 <u>4,050</u> 51,250
9	Non- current investments In equity shares of associates (unquoted) 25,000 ( 31st March 2018 : 25,000) fully paid Equity Shares of Rs. 10 each in Rudraverva Developers Limited	As at 31st March 2019 (Rupees) 250,000	As at 31st March 2018 (Rupees) 250,000
10	Deferred tax assets On account of timing difference between written down value of property, plant & equipment as per Companies Act with that of Income Tax Act	250,000 As at 31st March 2019 (Rupees) 207,296	250,000 As at 31st March 2018 (Rupees) 218,187
11	Long- term loan and advances	<u>207,296</u> As at 31st March 2019	218,187 As at 31st March 2018
	Loan portfolio* (recoverable in cash or kind, unsecured, considered good) *Standard Assets - as per the classification of loans under the RBI guidelines.	(Rupees) 809,344,453 809,344,453	(Rupees) 103,368,392 103,368,392
12	Current Investments Investment in Properties (Note: 12.1)	As at 31st March 2019 (Rupees) 7,550,000 7,550,000	As at 31st March 2018 (Rupees) - -

12.1 The Company has paid advance of Rs. 75.50 Lakhs against purchase of agricultural land situated at Distt. Sonipat, Haryana to be kept as an investment vide agreement to sale. Sale Deed is yet to be executed in this regard.

SONAL MERCANTILE LIMITED CIN : L51221DL1985PLC022433 NOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019

13 Cash and cash equivalents		
	As at 31st March 2019	As at 31st March 2018
	(Rupees)	(Rupees)
Cash on hand (as certified) Balances with banks: -	172,239	860,586
in current account	4,118,688	98,592
in fixed deposit	<u>52,631,267</u> <b>56,922,194</b>	- 959,178
14 Short-term loan and advances	As at 31st March 2019	As at 31st March 2018
	(Rupees)	(Rupees)
Loan to body corporate* (unsecured) Loan to others* (unsecured)	21,643,316 4,370,525	57,314,640 59,361,411
Security deposits	24,000	24,000
	26,037,841	116,700,051
*Standard Assets - as per the classification of loans under the RBI guidelines.		
15 Other current assets	As at 31st March 2019 (Rupees)	As at 31st March 2018 (Rupees)
Advance income tax (net of provision)	3,532,179	2,261,271
Prepaid expenses	<u>41.922</u> 3,574,101	<u>40.949</u> 2,302,220
	3,574,101	2,302,220
16 Revenue from operations	For the year ended	For the year ended
	31st March 2019 (Rupees)	31st March 2018 (Rupees)
Trading in shares & securities	· ·	9,907,194
Interest on loans	<u>41,316,459</u> 41,316,459	<u>17,984,001</u> 27,891,196
		27,071,170
17 Other Income	For the year ended	For the year ended
	31st March 2019 (Rupees)	31st March 2018 (Rupees)
Interest on fixed deposits	718,674	
Interest on income tax refund	<u>68,415</u> 787,089	<u>66,157</u> 66,157
18 Purchase of stock in trade	For the year ended	For the year ended 31st March 2018
	31st March 2019 (Rupees)	(Rupees)
Shares & securities	<u> </u>	4,238,520
		4,238,520
19 Changes in inventories	For the year ended	For the year ended
	31st March 2019 (Rupees)	31st March 2018 (Rupees)
Shares & Securities (at lower of cost or net realizable value)	(Rupees)	(Rupees)
Opening balance of stock in trade Less: closing balance of stock in trade		10,889,865
Less. closing balance of stock in trade		10,889,865
20 Employee benefit expenses	For the year ended 31st March 2019	For the year ended 31st March 2018
	(Rupees)	(Rupees)
Salaries and allowances Staff welfare expenses	7,028,788 123,264	5,576,480 301,178
Staff welfare expenses	7,028,788 123,264 7,152,052	5,576,480 301,178 5,877,658
	123,264	301,178
Staff welfare expenses ONAL MERCANTILE LIMITED	123,264	301,178
Staff welfare expenses ONAL_MERCANTLE_LIMITED IN : L51221DL1965PLC022433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019	<u>123,264</u> <u>7,152,052</u>	301,178 5,877,658
Staff welfare expenses ONAL MERCANTILE LIMITED IN : L51221DL1985PLC022433	123,264 7,152,052 For the year ended	301,178 5,877,658 For the year ended
Staff welfare expenses ONAL MERCANTILE LIMITED IN : L512210L1985FLC022433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost	123,264 7,152,052 For the year ended 31st March 2019 (Rupees)	301,178 5,877,658
Staff welfare expenses ONAL_MERCANTLE_LIMITED IN : L51221DL1965PLC022433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019	123,264 7,152,052 For the year ended 31st March 2019 (Rupees) 22,312,591	301,178 5,877,658 For the year ended 31st March 2018
Staff welfare expenses ONAL MERCANTILE LIMITED IN : L512210L1985PLC022433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing	123,264 7,152,052 For the year ended 31st March 2019 (Rupees) 22,312,591 22,312,591	301,178 5,877,658 For the year ended 31st March 2018 (Rupes)
Staff welfare expenses ONAL MERCANTILE LIMITED IN : L512210L1985FLC022433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           22,312,591           For the year ended	301,178 5.877.658 For the year ended 31st March 2018 (Rupees) - - For the year ended
Staff welfare expenses ONAL_MERCANTLE_LIMITED IN : L51221DL1965PLC022433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           22,312,591           For the year ended           31st March 2019           (Rupees)	301,178 5,877,658 For the year ended 31st March 2018 (Rupees) - For the year ended 31st March 2018 (Rupees)
Staff welfare expenses ONAL MERCANTILE LIMITED IN : L512210L1985FLC022433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           108,870	301,178 5.877,658 For the year ended 31st March 2018 (Rupees) For the year ended 31st March 2018 (Rupees) 67,837
Staff welfare expenses ONAL_MERCANTLE_LIMITED IN : L51221DL1965PLC022433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           22,312,591           For the year ended           31st March 2019           (Rupees)	301,178 5.877,658 For the year ended 31st March 2018 (Rupees) - For the year ended 31st March 2018 (Rupees) (Rupees)
Staff welfare expenses ONAL MERCANTILE LIMITED IN: 1.512210L1985FLC022433 OTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors (Note - 28) Bad debt swritten off	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           108,870           100,900           66,080           1,700,000	301,178 5,877,658 For the year ended 31st March 2018 (Rupes) - For the year ended 31st March 2018 (Rupees) 67,837 120,816
Staff welfare expenses ONAL MERCANTLE LIMITED IN: LSIZZIDL1985PLC022433 INTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Pawment to statutory auditors ( Note - 28 ) Bad debts written off Bank charges	123,264           7,152,052           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           22,312,591           31st March 2019           (Rupees)           108,870           100,900           66,080           1,700,000           1,343	301,178 5.877,658 For the year ended 31st March 2018 (Rupees) For the year ended 31st March 2018 (Rupees) 67,837 120,816 56,837 120,816
Staff welfare expenses ONAL_MERCANTLE LIMITED IN: LS1221D1.1985PLC022433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors ( Note - 28 ) Bad debs written off Bank charges Books & periodicals Business promotion	123,264           7,152,052           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           22,312,591           For the year ended           31st March 2019           (Rupees)           108,870           100,900           66,080           1,700,000           1,343           16,983           21,240	301,178 5,877,658 For the year ended 31st March 2018 (Rupees) For the year ended 31st March 2018 (Rupees) 67,837 120,816 56,284 22,050 2,837,812
Staff welfare expenses ONAL MERCANTILE LIMITED IN : L512210L1995FLC022433 NOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors ( Note - 28 ) Bad debts written off Bank charges Books & periodicals Business promotion BSE listing fees	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           Z2,312,591           For the year ended           31st March 2019           (Rupees)           100,870           100,900           66,080           1,343           16,983           21,240           205,000	301,178 5,877,658 For the year ended 31st March 2018 (Rupees) - For the year ended 31st March 2018 (Rupees) 67,837 120,816 56,284 - 22,050 2,837,812 287,500
Staff welfare expenses ONAL_MERCANTLE LIMITED IN: LS1221D1.1985PLC022433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors ( Note - 28 ) Bad debs written off Bank charges Books & periodicals Business promotion	123,264           7,152,052           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           22,312,591           For the year ended           31st March 2019           (Rupees)           108,870           100,900           66,080           1,700,000           1,343           16,983           21,240	301,178 5,877,658 For the year ended 31st March 2018 (Rupees) 
Staff welfare expenses ONAL MERCANTILE LIMITED IN: 1:512210L1985FLC022433 OTTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors (Note - 28 ) Bad debts written off Bank charges Books & periodicals Business promotion BSE listing fees Car insurance Convegance expenses Demat charges Demat charges	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           100,900           66,080           1,700,000           1,343           16,983           21,240           295,000           60,000           126,831	301,178 5,877,658 For the year ended 31st March 2018 (Rupees) - - For the year ended 31st March 2018 (Rupees) - - - - - - - - - - - - -
Staff welfare expenses ONAL MERCANTLE LIMITED IN: LS1221DL1985PLC022433 IN: LS1221DL1985PLC022433 OTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors ( Note - 28 ) Bad debts written off Bank charges Books & periodicals Business promotion BSE listing fees Car insurance Conveyance expenses Demat charges Rent	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           12,312,591           22,312,591           For the year ended           31st March 2019           (Rupees)           108,870           100,900           66,080           1,700,000           1,343           16,983           21,240           295,000           60,000           126,831	301,178 5,877,658 For the year ended 31st March 2018 (Rupees) For the year ended 31st March 2018 (Rupees) 67,837 120,816 56,284 22,050 2,837,812 22,050 2,837,812 287,500 67,237 188,955 22,456 188,955 22,456 188,955 22,456 188,955
Staff welfare expenses ONAL MERCANTILE LIMITED IN: 1:512210L1985FLC022433 OTTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors (Note - 28 ) Bad debts written off Bank charges Books & periodicals Business promotion BSE listing fees Car insurance Convegance expenses Demat charges Demat charges	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           100,900           66,080           1,700,000           1,343           16,983           21,240           295,000           60,000           126,831	301,178 5,877,658 For the year ended 31st March 2018 (Rupees) - - For the year ended 31st March 2018 (Rupees) - - - - - - - - - - - - -
Staff welfare expenses ONAL MERCANTLE LIMITED INT : L512210L1985PLC022433 NOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors (Note - 28 ) Bad debts written off Bank charges Books & periodicals Business promotion BSE listing fees Car insurance Conveyance expenses Demat charges Rent Postage, courier, fax & telegrams Priofessional charges	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           22,312,591           For the year ended           31st March 2019           (Rupees)           108,870           100,900           66,080           1,743           16,983           21,240           255,000           60,000           126,831              116,630           23,982           24,725           90,440	301,178 5.877,658 For the year ended 31st March 2018 (Rupees) - - For the year ended 31st March 2018 (Rupees) - - - - - - - - - - - - -
Staff welfare expenses ONAL MERCANTILE LIMITED IN: 1:512210L1985FL0202433 IOTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors (Note - 28) Bad debts written off Bank charges Books & periodicals Business promotion BSE listing fees Car insurance Conveyance expenses Demat charges Rent Postage, courier, fax & telegrams Printing and stationery Professional charges Membbership fees	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           100,900           66,080           1,700,000           1,343           16,933           21,240           295,000           60,000           12,831           -           116,630           23,982           24,725           90,440           25,526	301,178 5,877,658 For the year ended 31st March 2018 (Rupees) - - For the year ended 31st March 2018 (Rupees) - - - - - - - - - - - - -
Staff welfare expenses ONAL MERCANTILE LIMITED IN: 1:512210L1985FLC022433 OTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors (Note - 28 ) Bad debts written off Bank charges Books & periodicals Business promotion BSE listing fees Car insurance Conveyance expenses Demat charges Rent Postage, courier, fax & telegrams Printing and stationery Professional charges Membership fees Miscellanous expenses ETA expenses	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           100,900           66,680           1,700,000           1,343           16,983           21,240           295,000           60,000           126,831           -           116,630           23,982           24,725           90,440           25,526           46,019           43,855	301,178 5.877,658 For the year ended 31st March 2018 (Rupees) - For the year ended 31st March 2018 (Rupees) - For the year ended 31st March 2018 (Rupees) - - 20,050 2,837,812 22,050 2,837,812 22,050 67,837 120,816 56,284 - - 22,050 2,837,812 22,750 67,837 120,816 56,284 - - - - - - - - - - - - -
Staff welfare expenses ONAL MERCANTLE LIMITED IN: LS1221DL1985PLC022433 OTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors (Note - 28 ) Bad debts written off Bank charges Books & periodicals Business promotion BSE listing fees Car insurance Conveyance expenses Demat charges Rent Postage, courier, fax & telegrams Printing and stationers Printing and stationers Printing and stationers Printing and stationers Rent NinceMarket Bit Provide Printing Professional charges Rent Rent Postage, courier, fax & telegrams Printing and stationers Rent Postage, courier, fax & telegrams Printing and stationers Rent Professional charges Rent Rent Rent Rent Rent Rent Rent Rent	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           22,312,591           23,312,591           23,312,591           108,870           100,900           66,080           1,700,000           66,080           1,700,000           66,080           1,743           16,983           21,240           295,000           60,000           1,343           16,6,831           -           116,6,300           23,982           24,725           90,440           25,526           46,019           43,855           8,914	301,178 5.877.658 For the year ended 31st March 2018 (Rupees) - - For the year ended 31st March 2018 (Rupees) - - - - - - - - - - - - -
Staff welfare expenses ONAL MERCANTILE LIMITED IN: 1:512210L1985FLC022433 OTES ON THE STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019 21 Finance Cost Interest on borrowing 22 Other expenses Advertisement & publication expenses Annual custodial fee Payment to statutory auditors (Note - 28 ) Bad debts written off Bank charges Books & periodicals Business promotion BSE listing fees Car insurance Conveyance expenses Demat charges Rent Postage, courier, fax & telegrams Printing and stationery Professional charges Membership fees Miscellanous expenses ETA expenses	123,264           7,152,052           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           22,312,591           For the year ended           31st March 2019           (Rupees)           100,900           66,680           1,700,000           1,343           16,983           21,240           295,000           60,000           126,831           -           116,630           23,982           24,725           90,440           25,526           46,019           43,855	301.178 5.877.658 For the year ended 31st March 2018 (Rupees) - - For the year ended 31st March 2018 (Rupees) - - For the year ended 31st March 2018 (Rupees) - - - 20,837 120,816 56,284 - - 22,950 2,837,812 22,950 2,837,812 22,950 2,837,812 22,855 188,935 19,218 31,010 54,136 17,700 27,927 3,9278



### Independent Auditor's Report

### To The members of SONAL MERCANTILE LIMITED

### Report on the Audit of Consolidated Financial Statements

### Opinion

We have audited the accompanying consolidated financial statements of SONAL MERCANTILE LIMITED (hereby referred to as the 'Company') and its associates, which comprise the consolidated balance sheet as at 31st March 2019, the consolidated statement of profit and loss and the consolidated cash flows statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information (hereby referred as 'the consolidated financial statement').

In our opinion and to the best of our information and explanations given to us, the aforesaid consolidated financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Accounting standard (AS) prescribed under section 133 the Companies Act, 2013 read with the Companies (Accounting Standard) Rules, 2006, as amended and the other accounting principles generally accepted in India: -

- 1. In case of the Consolidated Balance Sheet, of the consolidated state of affairs of the Company as at 31st March, 2019;
- 2. In case of Consolidated Statement of Profit and Loss , of the consolidated profit for the year ended on that date; and
- 3. In case of Consolidated Cash Flow Statement, of the consolidated cash flows for the year ended on that date.

### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the 'Auditor's Responsibilities for the Audit of the Consolidated Financial Statements' section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the rules thereunder, and we have fulfilled our ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidences we have obtained are sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described hereunder to be key audit matters to be communicated in our report.

S.No.	Key audit matters	Auditor's response
1.	Loans and advances: -	Our audit procedure inter- alia include the
		following: -
	As primary business of Company is advancing of	1.We evaluated the control environment including
	the loan and during the year significant loan	authorization, sanctioning and disbursement of
	advancing transactions taken place.	significant loans advanced during the year.
	We focused on the conditions of disbursement	2.We have obtained external confirmations from
	and appropriateness of sanctioning process.	third parties in respect of transactions and closing
		balance for significant loans advanced by the
		company.



		3.We tested all material entries recorded in connection with the loan advance and interest thereon to determine whether the accounting was appropriate.
2.	Compliance of RBI directions and circulars:	Our audit procedure inter- alia include the following: -
	circulars:	lonowing: -
	The recent RBI regulations increased the	We have reviewed the conditions for prudential
	responsibility of auditors of NBFCs.	norms prescribed by the RBI including: -
	As Company is an NBFC, it is responsibility of Company to duly follow the directions and	Provision on standard assets;
	circulars.	Transfer of 20% profit to reserve maintain under
		section 45-IC of the RBI Act;
	We focused on the requisite compliance and disclosure as per the requirements in the norms.	Holding of at least 50% of the financial assets and
		50% of the financial income respectively; and
		Maintaining minimum Net Owned Fund of Rs. 200 Lakhs.

### Information other than the consolidated financial statements and Auditor's Report Thereon

The Board of Directors of the Company and its associates are responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Business Responsibility Report, Corporate Governance and Shareholder's Information, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statement does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

### Management's Responsibility for the Consolidated Financial Statements

The Board of directors of Company and its associates are responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Company in accordance with the AS and the other accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and its associates for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that are operating effectively for insuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatements, whether due to fraud or error.



In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors of the Company and of its associates is responsible for overseeing the financial reporting process of the Company and of its associates.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain a reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise due to fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with the SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- 1. Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- 2. Obtain an understanding of the internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- 3. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- 4. Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company and its associates to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained upto the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- 5. Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the consolidated financial statement, individually or in aggregate, makes it probable that the economic decision of reasonable knowledgeable user of the consolidated financial statement may be influenced.

We consider quantitative materiality and qualitative factors in (i) Planning the scope of our audit work and in evaluating the results of our work; and, (ii) to evaluate the effect of any identified misstatements in the consolidated financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonable be thought to bear on our independence, and where applicable, relevant safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, or when in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonable be expected to outweigh the public interest benefits of such communication.

## **Other Matters**

We did not audit the financial statements of one associate company, whose net assets of Rs. 4,56,31,745 as at 31st March, 2019, and company's share of net profit of Rs. 3,94,68,600 for the year ended on that date has been considered in the consolidated financial statements. These financial statements are unaudited and have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of this associate, and our report in terms of subsections (3) and (11) of Section 143 of the Act, in so far as it relates to the aforesaid associate, is based solely on such unaudited financial statements.

# Report on Other Legal and Regulatory Requirements

- 4. As required by Section 143(3) of the Act, we report that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of aforesaid consolidated financial statements.
  - b. In our opinion, proper books of account as required by law relation to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors;
  - c. the Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - d. In our opinion, the aforesaid consolidated financial statements comply with the accounting standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
  - e. On the basis of the written representations received from the directors of the Company as on 31st March, 2019 taken on record by the Board of Directors of the Company and the reports on its associate company, none of the directors of the Company and its associate company is disqualified as on 31st March, 2019 from being appointed as a director in terms of Section 164 (2) of the Act.
  - f. With respect to the adequacy of the internal financial controls over financial reporting of the Company and its associates and the operating effectiveness of such controls, refer to our separate Report in Annexure-A. Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company and its associates internal financial controls over financial reporting.
  - g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - i. There were no pending litigations would impact the consolidated financial position of the Company and its associates (Refer note 27 of notes on the financial statements).





- ii. The Company and its associates did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
- iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company and its associates company.
- iv. The Company and its associate are not required to transfer any amount to the Investor Education and Protection Fund.

FOR V.N. PUROHIT & CO. Chartered Accountants Firm Regn. No. 304040E

**O.P. Pareek** Partner Membership No. 014238

New Delhi, the 30th day of May 2019



# ANNEXURE- A TO THE AUDITOR'S REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

# Report on the Internal Financial Controls under Clause (i) of Sub- section (3) of Section 143 of the Companies Act, 2013

In conjunction with our audit of the consolidated financial statement of the Company as of and for the year ended 31st March 2018, we have audited the internal financial controls over financial reporting of SONAL MERCANTILE LIMITED (hereinafter referred to as "the Company") along with its associate, as of that date.

## Management's Responsibility for the Internal Financial Controls

The respective management of the Company, its associates, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal controls stated in the Guidance Note on Audit of Internal Financial Control over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of fraud and errors, the accuracy and completeness of accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

## Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the Guidance Note) and the Standards on Auditing, issued by ICAI and deemed to be prescribed under Section 143(10) of the Companies Act, 2013 to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material aspects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial control system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidences we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

## Meaning of Internal Financial Controls over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that: -

1. Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;



- 2. Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and the receipt and expenditures of the Company are being only in accordance with authorizations of management and directors of the Company; and
- 3. Provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

## Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and could not be detected. Also, projections of any evaluation of the internal financial control over financial reporting to future periods are subject to the risk that the internal financial controls over financial reporting may became inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Opinion

In our opinion, the Company and its associate company, have, in all material aspects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March 2019, based on "the internal financial controls over financial reporting criteria considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India".

## **Other Matters**

Our aforesaid reports under section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting in so far as it relates to one associate company, is based on the opinion of the auditor of such company.

FOR V.N. PUROHIT & CO. Chartered Accountants Firm Regn. No. 304040E

**O.P. Pareek** Partner Membership No. 014238

New Delhi, the 30<sup>th</sup> day of May 2019

<u>SONAL MERCANTILE LIMITED</u> CIN : L51221DL1985PLC022433			
CONSOLIDATED BALANCE SHEET AS ON 31.03.2019           Particulars         Notes         31st March 2019         31st March 2018			
	notes	(Rupees)	(Rupees)
EQUITY AND LIABILITIES		(Rupees)	(Rupees)
Shareholders' fund			
Share Capital	3	147,385,250	-
Reserves and Surplus	4	127,326,056	-
Non-current liabilities Long Term Borrowings Long-Term Provisions	5 6	670,930,168 2,088,396	-
Current liabilities			
Other Current Liabilities	7	2,092,910	-
Total		949,822,780	-
<u>ASSETS</u> Non-Current Assets			
Property, plant & equipment Non-Current Investments Deferred Tax Assets (net)	8 9 10	305,150 45,881,745 207,296	-
Long-term Loans and Advances	11	809,344,453	-
<b>Current Assets</b> Current Investment	12 13	7,550,000	-
Cash and Cash Equivalents		56,922,194	-
Short- term loan and advances	14	26,037,841	-
Other Current Assets	15	3,574,101	-
Total		949,822,780	-

Notes on financial statement1 to 35The accompanying notes are an integral part of the consolidated financial statements.As per our report of even date

FOR V.N. PUROHIT & CO. Chartered Accountants Firm Regn. No. 304040E

# For and on behalf of the Board of Directors of Sonal Mercantile Limited

FILM Regn. No. 504040E		
	Sd/-	Sd/-
	Vikram Goyal	Rajan Goyal
	Whole time Director	Director
Sd/-	DIN: <u>00381115</u>	DIN: <u>02600825</u>
O.P Pareek	Sd/-	
Partner	Rohit Saraogi	
Membership No. 014238	CFO	
New Delhi, the 30th day of May 2019	PAN: BVCPS4684L	

CIN : L512 CONSOLIDATED STATEMENT OF PROF Particulars Income		PLC022433 OSS FOR THE YEAR EN From 1st April 2018	
Particulars			
	Notes	From 1st April 2018	En 1 4 1 001
Income			From 1st April 201'
Income		to 31 <sup>st</sup> March 2019	to 31 <sup>st</sup> March 2018
Income		(Rupees)	(Rupees)
Revenue from operations	16	41,316,459	-
Other Income	17	787,089	-
Total Revenue (I)		42,103,548	-
			-
Expenses Purchases of stock in trade	10		-
Changes in inventories	18 19	-	-
Employee benefit expenses	20	7,152,052	-
Finance Cost	21	16,149,446	-
Depreciation	8	144,648	-
Other expenses	22	3,076,333	-
Total (II)		26,522,479	-
Profit/ (loss) before tax ( I - II)		15,581,069	-
Tax expenses		-,	-
Current Tax		2,435,652	-
Deferred tax		10,891	-
Total Tax Expenses		2,446,543	-
Profit/ (loss) for the year after tax (PAT)		13,134,526	-
Vinority Interest in the statement of profit &		15,154,520	-
oss		-	
Profit/(Loss) for the period after minority Interest		13,134,526	-
Share of Profit/(Loss) in Associates		39,468,600	-
Profit/(Loss) for the period (XVII+XVIII)		, ,	
		52,603,126	-
Earning per share (EPS)			-
[nominal value of share Rs. 10/-]			-
Basic		3.57	-
Diluted		3.57	-
Notes on financial statement	1 to 35		
The accompanying notes are an integral part of the con-	nsolidated fin	ancial statements.	
As per our report of even date			
FOR V.N. PUROHIT & CO. Chartered Accountants			the Board of Directors o Sonal Mercantile Limite
Firm Regn. No. 304040E		Sd/-	Sd
		Vikram Goyal	Rajan Goya
		Wholetime Director	Directo
Sd/-		DIN: 00381115	DIN: <u>0260082</u>
Sa/- O.P. Pareek		Sd/-	
		Rohit Saraogi	
Partner		CFO	
Membership No. 014238 New Delhi, the 30th day of May 2019		PAN: BVCPS4684L	



# <u>SONAL MERCANTILE LIMITED</u> CIN : L51221DL1985PLC022433 CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED ON 31.03.2019

CONSOLIDATED CASH FLOW STATEMENT F		
	For the year ended	For the year ended
	31st March 2019	31st March 2018
	(Rupees)	(Rupees)
CASH FLOW FROM OPERATING ACTIVITIES		
Net profit before tax and after extra- ordinary	15,581,069	-
items (As per standalone profit & loss account)		_
Adjustments for Depreciation	144,648	
	16,149,446	
Adjustments for Interest on borrowings Adjustments for Interest on fixed deposits	(718,674)	-
Operating Profit before working capital changes	31,156,489	-
<u>Working Capital adjustments: -</u>		-
(Increase)/ decrease in loans and advances	(615, 313, 850)	
(increase) decrease in loans and advances	(615,515,850)	-
		-
(Increase)/ decrease in other Current Assets	(973)	-
Increase/ (decrease) in current liabilities	2,041,661	-
Cash generated from operations	(582,116,673)	-
Direct Taxes Paid	(3,706,560)	-
Net cash flow from operating activities (A)	(585,823,233)	-
CASH FLOW FROM INVESTING ACTIVITIES		-
	(7 550 000)	
Purchase of investments	(7,550,000)	-
Interest on fixed deposits	718,674	-
Net cash flow from investing activities (B)	(6,831,326)	-
		-
CASH FLOW FROM FINANCING ACTIVITIES		-
Net Proceeds from borrowings Interest on borrowings	664,767,021 (16,149,446)	
	(	-
Net cash flow from financing activities (C)	648,617,575	-
Net cash flow during the year $(A + B + C)$	55,963,016	-
Add: Opening cash and cash equivalents	959,178	-
Closing cash and cash equivalents	56,922,194	-
Components of cash and cash equivalents		_
Cash in hand	172,239	
Balances with bank		-
In Current accounts	4,118,688	-
In Fixed deposits	52,631,267	
Total cash and cash equivalents (Note 13)	56,922,194	-
The accompanying notes are an integral part of the standalone financial state	ements.	
As per our report of even date		
FOR V.N. PUROHIT & CO.	For and on behalf	of the Board of Directors of
Chartered Accountants		Sonal Mercantile Limited
Firm Regn. No. 304040E		
	Sd/-	Sd/-
	Vikram Goyal	Rajan Goyal
	Whole Time Director	
	DIN: 00381115	Director DIN: <u>02600825</u>
O.P. Pareek	DIN. 00501115	DIN. <u>02000025</u>
Partner	Rohit Saraogi	
	0	
Membership No. 014238	CFO	
New Delhi, the 30th day of May 2019	PAN: BVCPS4684L	



# NOTES ON THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2019

### 1.1 Basis of preparation

The consolidated financial statements have been prepared in accordance with the generally accepted accounting principles (GAAP) in India. Indian GAAP comprises mandatory accounting standards as specified under the section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules, 2014 and other accounting pronouncements of the Institute of Chartered Accountants of India.

The consolidated financial statements have been prepared on accrual basis and under the historical cost convention. The accounting policies not specifically referred, are consistently applied from the past accounting periods.

#### 1.2 Principles of Consolidation

The consolidated financial statements relate to Sonal Mercantile Limited ('the Company'), and its associate company. The consolidated financial statements have been prepared on the following basis: -

- (i) The consolidated financial statements include consolidated balance sheet, consolidated statement of profit and loss, consolidated statement of cash flows and notes to the consolidated financial statements and explanatory statements that form an integral part thereof. The consolidated financial statements are presented, to the extent possible, in the same format as that adopted by the parent for standalone financial statements.
- (ii) The consolidated financial statements of the associate company used in the consolidation are drawn upto the same reporting date as of the Company i.e. year ended March 31, 2019.
- (iii) The consolidated financial statements include the share of profit/ loss of the associate company which has been accounted as per the 'Equity method' in accordance with Accounting Standard 23-"Accounting for Investments in Associates in Consolidated Financial Statements", and accordingly, the share of profit/ loss of the associate company (the loss being restricted to the cost of investment) has been added to/ deducted from the cost of investments. An associate is an enterprise in which the investor has significant influence and which is neither a subsidiary nor a joint venture of the investor.
- (iv) As far as possible, the consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented in the same manner as the Company's standalone financial statements.

Investments other than in subsidiary or associates have been accounted as per Accounting Standard -13 on "Accounting for Investments".

#### 2. Summary of significant accounting policies

#### a. Use of Estimates:

The preparation of the consolidated financial statements in conformity with the generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure of contingent assets and liabilities. The estimates and assumptions used in the accompanying consolidated financial statements are based upon management's evaluation of the relevant facts and circumstances as on

the date of the consolidated financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying consolidated financial statements. Any differences of actual results to such estimates are recognized in the period in which the results are known/ materialized.

SONAL MERCANTILE LIMITED

## b. Changes in accounting policy:

Accounting policies unless specifically stated to be otherwise are consistent and are in accordance with generally accepted accounting principles.

## c. Revenue recognition:

Revenue is recognized to the extent it is probable that the economic benefits will flow to the Company & revenue is reliably measured. Accordingly wherever there is uncertainty in the realization of income, the same is not accounted for till such time the uncertainty is resolved.

Income from sale of shares is recognized on the execution of the transaction on the stock exchange. All expenses are accounted for on accrual basis. Interest income is recognized on time proportionate basis starting from the date of disbursement of loan.

## d. Property, plant & equipment:

Property, plant & equipment are stated at cost of acquisition or construction net of taxes which are subject to input tax credit as reduced by accumulated depreciation thereon. The cost of assets comprises of its purchase price and any directly attributable cost of bringing the assets to their location and working condition upto the date of its intended use.

### e. Depreciation:

Property, plant & equipment are depreciated on written down value method over the estimated useful lives of the assets considering the guidelines of Part C of Schedule II to the Companies Act, 2013.

## f. Valuation of Inventories:

Inventories of stock in trade are valued at cost or net realizable value whichever is lower. Net realizable value is the estimated selling price in the ordinary course less the estimated cost of completion and the estimated costs necessary to make the sale.

#### g. Accounting for taxes on income:

Current taxes on income have been provided by the Company in accordance with the relevant provisions of the Income Tax Act, 1961. Deferred Taxes has been recognized on timing differences between accounting income and taxable income subject to consideration of prudence.

## h. Employee Benefits:

Short term benefits such as salary, bonus, ex-gratia and other benefits as may be applicable on Company are accounted for on accrual basis. The Company at present does not have any Defined Contribution Plan or Defined Benefit Plan as contemplated under Accounting Standard (AS) 15-Employee Benefits.

#### i. Borrowing Cost:



General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until the month in which such assets are substantially ready for their intended use or sale. All other borrowing costs are recognized in Statement of Profit and Loss in the year in which they are incurred.

SONAL MERCANTILE LIMITED

## j. Earnings Per Share:

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential equity shares.

## k. Cash and Cash Equivalents:

In the cash flow statement, cash and cash equivalents include cash on hand, demand deposits with banks, other short-term highly liquid investments with original maturities of three months or less.

## I. Investments:

Investments are classified into long term investments and current investments. Investments that are intended to be held for one year or more are classified as long term investments and investments that are intended to be held for less than one year are classified as current investments.

Long term investments are valued at cost. Provision for diminution in the value of long term investments is made if in the opinion of the management such a decline is other than temporary. Current investments are valued at cost or market value, whichever is lower. On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit or loss.

#### m. Provision

A provision is recognized when the company has a present obligation as a result of past event, it is probable that an outflow of resource embodying economic benefits will be require to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are review at the end of each reporting date and adjusted to reflect the current best estimates.

#### CIN: L51221DL1985PLC022433

NOTES ON THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019

3 Share capital	As at 31st March 2019 (Rupees)
Authorised shares	
1,50,00,000 equity shares of Rs.10 each	150,000,000
Issued, subscribed and fully paid- up shares	
1,47,38,525 equity shares of Rs.10 each fully paid-up	147,385,250
Total issued, subscribed and fully paid- up share capital	147,385,250

#### a. Reconciliation of Shares outstanding at the beginning and at the end of reporting period

	As at 31st March 2019	
	Nos.	(Rupees)
Share Capital at the beginning of the period	14,738,525	147,385,250
Add:-Issued during the year	-	-
Outstanding at the end of the period	14,738,525	147,385,250

#### b. Terms and rights attached to equity shares

The company has issued only one class of equity share having a par value of Rs. 10 per share. Each holder of equity shares is entitled to vote per share. The dividend proposed by the Board of Directors is subject to approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the company, the holders of equity shares will be entitiled to receive remaining assets of the company, after distribution of all the preferential amount. The distribution will be in proportion to the number of equity shares held by the shareholder.

#### c. Details of shareholders holding more than 5% shares in the company

	As at 31st M	As at 31st March 2019	
	Nos.	% holding	
Rudraveerya Developers Limited	3,652,960	24.799	
Ram Gopal Goyal & Sons LLP	3,527,401	23.939	
Orion infradevelopers Private Limited	924,731	6.279	
Orion Propmart Private Limited	904,261	6.149	
Nabkri Developers Private Limited	765,625	5.199	
4 Reserves and surplus		As at 31st March 2019	
Securities premium reserve	_	(Rupees	
Opening balance	72,529,750		
Add/(Less): - Issued /utilized during the year	- -		
Closing balance		72,529,750	
Special reserves u/s 45-IC of the RBI Act, 1934			
Opening balance	883,399		
Add: transfer from the surplus in statement of profit/loss during the year	2,626,905		
Closing balance		3,510,304	
Surplus/ (deficit) in statement of profit & loss			
Balance as per last financial statements	2,848,066		
Add: profilt/ (loss) for the year	52,603,126		
Less: contingent provision against standard assets	1,538,285		
Less:- T/f to special reserve u/s 45-IC of the RBI Act, 1934	2,626,905		
Net surplus/ (deficit) in the consolidated statement of profit and loss		51,286,002	
	_	127,326,056	

#### CIN : L51221DL1985PLC022433

NOTES ON THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019

5 Long-term Borrowing	As at 31st March 2019
	(Rupees)
Loan from related parties (unsecured)	511,093,661
Loan from others (unsecured)	159,836,507
	670,930,168
6 Long-term provisions	As at 31st March 2019
	(Rupees)
Contingent provision against standard assets	
Opening Balance	550,111
Add: Addition /(written off) during the year	1,538,285
	2,088,396

6.1 A contingent provision of 0.25% (0.25% till 31st March, 2018) against standard assets has been created on their respective outstanding amount considering RBI circular Ref. No. DNBR (PD) CC.No. 002/03.10.001/2014-15 dated November 10, 2014.

7 Other current liabilities	As at 31st March 2019
	(Rupees)
TDS payable	1,544,642
Salary payable	497,881
Audit fee payable	43,200
Other expenses payable	7,187
	2,092,910
9 Non- current investments	As at 31st March 2019 (Rupees)
In equity shares of associates (unquoted)	
25,000 ( 31st March 2018 : 25,000) fully paid Equity Shares of Rs. 10 each in Rudraveerya Developers Limited (Note 9.1)	45,881,745

45,881,745

9.1 Carrying amount of investment in associate in accordance with Accounting Standard 23 - "Accounting for associates in consolidated financial statements" is arrived as follows:

	As at 31st March 2019
	(Rupees)
Initial cost of investments	229,400
Add: - Goodwill on consolidation	20,600
Add: - Share in post acquisition profits	45,631,745
	45,881,745

9.2 The figures used in computing "carrying amount of investment" as aforementioned have been arrived at on the basis of unaudited financial statements of the associate company.

10 Deferred tax asset (net)	As at 31st March 2019
	(Rupees)
On account of timing difference between written down value of property, plant & equipment as per Companies Act with that of Income Tax Act	207,296

207,296

#### CIN: L51221DL1985PLC022433

NOTES ON THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019

11 Long- term loan and advances	As at 31st March 2019
	(Rupees)
Unsecured, considered good: -	
Loan portfolio (Note 11.1)	809,344,453
	809,344,453
44.4 Chandraid Association and the elevation of Leave under the DDL modelines	

11.1 Standard Assets - as per the classification of loans under the RBI guidelines.

12 Current Investments	As at 31st March 2019
	(Rupees)
Investment in Properties (Note 12.1)	7,550,000
	7,550,000

12.1 The Company has paid advance of Rs. 75.50 Lakhs against purchase of agricultural land situated at Distt. Sonipat, Haryana to be kept as an investment vide agreement to sale . Sale Deed is yet to be executed in this regard.

13 Cash and cash equivalents	As at 31st March 2019
	(Rupees)
Cash on hand (as certified)	172,239
Balances with banks: -	
in current Account	4,118,688
in fixed deposits	52,631,267
	56,922,194
14 Short-term loan and advances	As at 31st March 2019
	(Rupees)
Loan to body corporate (unsecured)	21,643,316
Loan to others (unsecured)	4,370,525
Security deposits	24,000
	26,037,841
.1 Standard assets - as per the classification of loans under the RBI guidelines.	
15 Other current assets	As at 31st March 2019
	(Rupees)
Advance income tax (net of provision)	3,532,179
Prepaid expenses	41,922
	3,574,101
16 Revenue from operations	For the year ended
	31st March 2019
	(Rupees)
Interest earned on loans	41,316,459
	41,316,459
17 Other Income	For the year ended
	31st March 2019
	(Rupees)
Interest on fixed deposits	718,674
Interest on income tax refund	68,415

#### CIN: L51221DL1985PLC022433

NOTES ON THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31ST MARCH 2019

18 Employee benefit expenses	For the year ended
	31st March 2019
	(Rupees)
Salaries and allowances	7,028,788
Staff welfare expenses	123,264
	7,152,052
19 Finance Cost	For the year ended
	31st March 2019
	(Rupees)
Interest on borrowings	16,149,446
-	16,149,446
20 Other expenses	For the year ended
	31st March 2019
	(Rupees)
Advertisement & Publication Expenses	108,870
Annual Custodial Fee	100,900
Payment to statutory auditors ( Note 26 )	66,080
Bad debts written off	1,700,000
Bank Charges	1,342
Books & periodicals	16,983
Business promotion	21,240
BSE listing fees	295,000
Car insurance	60,001
Conveyance expenses	126,831
Rent	116,630
Postage, courier, fax & telegrams	23,982
Printing and stationery	24,725
Professional charges	90,440
Membership fees	25,526
Miscellanous expenses	46,019
RTA expenses	43,855
Telephone & Mobile Expenses	8,914
Tours & Travelling Expenses	106,635
Vehicle Running & Maintenance	92,360
	3,076,333



21. There are no dues to Micro, Small and Medium Enterprises as defined under Micro, Small & Medium Enterprises Development Act, 2006 which are outstanding for a period more than 45 days as at balance sheet date.

The above information regarding Micro, Small and Medium Enterprises has been determined on the basis of information available with the Company and has been duly relied upon by the auditors of the Company.

- 22. Balances shown under head sundry debtors, creditors and advances are subject to confirmation.
- 23. The Company does not have reportable segment for the current year. Segment reporting has been disclosed in standalone financial statements due to presence of reportable segment in previous year. Since, the consolidated financial statements are prepared for the first time, there is no requirement for segment reporting in current years in consolidated financial statements.
- 24. Necessary disclosures as per requirements of Accounting Standard (AS) 18 on 'Related Party Disclosures' are made as under: -

(i)	Associate Company	M/s. Rudraveerya Developers Limited
(ii)	Key Management Personnel	Mr. Deepak (Director)
		Ms. Tanisha Bhagat (Director)
		Mr. Rajan Goyal (Director)
		Mr. Vikram Goyal (Director)
		Mr. Deep Chand Singhal (Past Director)
		Mr. Rohit Saraogi (CFO)
		Ms. Richa Sharma (Past Company Secretary)
		Ms. Deepika Rathore (Past Company Secretary)
		Ms. Anjali Aggarwal (Past CFO)
(iii)	Relatives of Key Management Personnel	None
(iv)	Enterprises owned or significantly	None
	influenced by the Key Management	
	Personnel or their Relatives	

a) <u>Related Parties Covered</u>: -



# b) <u>Transaction with Related Parties</u>: -

	Transaction with	Nature of Transaction	Transactions during the year ended	Balance as at
			31/03/2019 (Rs.)	31/03/2019 (Rs.)
(i)	Associate Company: -			
	M/s. Rudraveerya Developers Limited	Loan received	50,00,00,000	50,00,00,000
		Interest paid	1,23,26,290	1,10,93,661
(ii)	Key Management Personnel: -		· · · ·	
	Mr. Rohit Saraogi	Salary	6,00,000	49,077
	Ms. Richa Sharma	Salary	4,09,788	Nil
(iii)	Relatives of Key Management Personne	l: - None	1	
(iv)	Enterprises in which Key Management Personnel and Relatives are having significant influences: - None			

## 25. Particulars

31/03/2019 (Rs.)

Nil

Earnings/ Remittances and/ or Expenditure in Foreign Currency

### 26. Break- up of payments due to statutory auditors (including taxes) is disclosed as under: -

Particulars	31/03/2019 (Rs.)
	(13.)
In respect of Statutory Audit (including tax audit)	47,200
In respect of Certification	18,880
TOTAL	66,080
Particulars	31/03/2019
	(Rs.)
Contingent liabilities provided for	Nil
Pending litigations by / against the Company	None

28. The following associate has been considered on unaudited basis in the Consolidated Financial Statements: -



	S.No.	Name of Associate	ne of Associate Country of Incorporation	Equity holding
				31/03/2019
Ī	(i)	Rudraveerya Developers Limited	India	50.00%

**29.** Additional information pursuant to the requirement of Schedule III of the Companies Act, 2013 in consolidated financial statements is as under: -

	Net As	ssets	Share in Pr	ofit or Loss
Name	As a % of consolidated Net Assets	Amount (in Rs.)	As a % of Consolidated Profit or Loss	Amount (in Rs.)
Parent Company				
Sonal Mercantile Limited	83.39%	22,90,79,561	24.97%	1,31,34,526
Associate Company				
Rudraveerya Developers				
Limited#	16.61%	4,56,31,745	75.03%	3,94,68,600
Total	100.00%	27,47,11,306	100.00%	5,26,03,126
# Unaudited financials of				

# Unaudited financials considered for consolidation

- **30.** The Company did not have any long- term contracts including derivative contracts for which there were any material foreseeable losses.
- **31.** There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
- **32.** As the consolidated financial statements are prepared for the first time, previous year figures shall not appear.
- **33.** The consolidated financial statements were approved for issue by the board of directors on 30<sup>th</sup> May, 2019.
- 34. Figures have been rounded off to the nearest rupees.
- **35.** Figures in brackets indicate negative (-) figures. In terms of our report of even date annexed



June 12, 2019

Dear Members,

You are cordially invited to attend the 34<sup>th</sup> Annual General Meeting (AGM) of the members of Sonal Mercantile Limited ('the Company') to be held on Friday, July 12, 2019 at 02:00 P.M. at the Registered Office of the Company at 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085.

The notice of the meeting, containing the business to be transacted, is enclosed herewith. As per section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended by the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide its members the facility to cast their vote by electronic means on all resolutions set forth in the Notice. The instructions for e-voting are enclosed.

Thanking You

## By Order of the Board of Directors

Sd/-Vikram Goyal (Whole Time Director) Registered Office: 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085 CIN: L51221DL1985PLC022433 Website: www.sonalmercantile.in Email: sonalmercantile@yahoo.in Tel. No.: 011-49091417



# **NOTICE**

**NOTICE** is hereby given that the **Thirty Fourth Annual General Meeting (AGM)** of the members of the Company will be held on **Friday**, **July 12**, **2019 at 02:00 P.M.** at the Registered Office of the Company at **372**, **Vardhman Plaza**, **III Floor**, **Sector-3**, **Rohini**, **New Delhi-110085** to transact the following business:

## Ordinary Business:

## 1. Adoption of Financial Statements

To receive, consider and adopt the Audited Financial Statements (Standalone as well as Consolidated) of the Company for the year ended March 31, 2019, along with the reports of the Board of Directors and the Auditors thereon.

## 2. <u>Re-appointment of Mr. Rajan Goyal as Director, liable to Retire by Rotation</u>

To appoint a Director in place of Mr. Rajan Goyal (DIN: <u>02600825</u>) who retires by rotation & being eligible offers himself for reappointment as a Director of the Company.

## 3. <u>Re-appointment of Statutory Auditors</u>

To re-appoint the Statutory Auditors of the Company and fix their remuneration and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED THAT, pursuant to the provisions of Section 139, 142 of the Companies Act, 2013 and the rules made there under, M/s V.N. Purohit & Co., Chartered Accountants (Firm Registration Number: 304040E) be and is hereby re-appointed as a Statutory Auditor of the Company for a period of Four Years and to hold office from the conclusion of the 34<sup>th</sup> Annual General Meeting of the Company till the conclusion of the 37<sup>th</sup> Annual General Meeting and the Board of Directors of the Company be and is hereby authorised to fix their remuneration for the said period."

## **Special Business:**

## 4. <u>Re-classification of Persons/Entities forming part of the Promoter Group from</u> <u>'Promoter & Promoter Group Category' to 'Public Category'</u>

To consider and, if thought fit, to pass, the following resolution as a Special Resolution:

"RESOLVED THAT in accordance with Regulation 31A of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including any statutory modification(s) or reenactment thereof, for the time being in force and other applicable provisions, and subject to necessary approvals from the SEBI Board, Stock Exchanges and other appropriate statutory authorities as may be necessary, the consent of the Members of the Company be and is hereby accorded to reclassify the following persons/entities (hereinafter individually and jointly referred to as the 'applicants') forming part of the Promoter Group from 'Promoter & Promoter Group Category' to 'Public Category'.



<u>Name of the Shareholders</u>	No. of shares held	<u>% of the paid up capital</u>
VISHNU MITTAL	NIL	NIL
DEEP CHAND SINGHAL	NIL	NIL
SUNIL KUMAR	NIL	NIL
CHETNA SINGHAL	NIL	NIL
SAVITRI MITTAL	NIL	NIL

RESOLVED FURTHER THAT re-classification of promoter as public shareholders shall be subject to the following conditions:

- a) Such promoter shall not directly or indirectly exercise control over the affairs of the entity.
- b) Increase in the level of public shareholding pursuant to re-classification of promoter shall not be counted towards achieving compliance with minimum public shareholding requirement under rule 19A of the Securities Contracts (Regulations) Rules, 1957, and the provisions of Regulation 38 of SEBI(LODR) Regulations, 2015.
- c) The event of re-classification shall be disclosed to the stock exchange as a material event in accordance with the provisions of these regulations.
- d) Board may relax any condition for re-classification in specific cases, if it is satisfied about non-exercise of control by the outgoing promoter or its person acting in concert.

RESOLVED FURTHER THAT after such reclassification following shall be the Promoters of the Company

<u>Name of the Shareholders</u>	<u>No. of shares held</u>	<u>% of the paid up capital</u>
VIKRAM GOYAL	NIL	NIL
RAJAN GOYAL	NIL	NIL
RAM GOPAL GOYAL & SONS LLP	35,27, 401	23.93%

RESOLVED FURTHER THAT on approval of the SEBI Board/ Stock Exchanges upon application for reclassification of the aforementioned applicants, the Company shall effect such reclassification in the Statement of Shareholding Pattern from immediate succeeding quarter under Regulation 31 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 and compliance to Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, and other applicable provisions.

RESOLVED FURTHER THAT any of the Directors of the Company or such other person as authorized by the Board, be and is hereby authorized to submit application for reclassification to the SEBI Board, Stock Exchanges wherein the securities of the company are listed or any other regulatory body as may be required and to take such steps expedient or desirable to give effect to this resolution.



## 5. <u>Regularization of additional Independent Director, Mr. Deepak as Non-Executive,</u> <u>Independent Director on the Board of the Company</u>

To consider and if thought fit, to pass with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED THAT, the consent of the members of the Company be and is hereby accorded to the Company to regularize the appointment of Mr. Deepak (DIN: <u>07878217</u>), who was appointed as an Additional Director (Independent) by the Board of Directors in their meeting held on March 26, 2019, in terms of Section 161, 149(6),152 and Schedule IV of the Companies Act, 2013 and all other applicable provisions, if any, of the Companies Act, 2013 and the Rules framed thereunder and the regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR/Listing Regulations) including any statutory modifications or re-enactment(s) thereof as an Independent Director of the Company, not liable to retire by rotation and who will hold office for a period of five years with effect from March 26, 2019 up to March 25, 2024 as approved by the Board of Directors."

> By Order of the Board of Directors For Sonal Mercantile Limited

Date: June 12, 2019 Place: New Delhi Sd/-Vikram Goyal Whole Time Director



## NOTES:

- **A.** A Statement pursuant to Section 102(1) of the Companies Act, 2013 ("the Act"), relating to the Special Business to be transacted at the Meeting is annexed hereto.
- B. <u>APPOINTMENT OF PROXY:</u> A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself/herself and the proxy need not be a member of the Company. The Proxy Form in order to be effective must be deposited with the Company not less than 48 hours before the time fixed for commencement of the meeting. Proxy form is enclosed with the Notice of AGM. Proxy forms submitted on behalf of limited companies, societies, etc., must be supported by an appropriate resolution / authority, as applicable. Pursuant to Section 105 of the Companies Act, 2013 ("the Act"), a person can act as a proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than ten percent of the total share capital of the company carrying voting rights. A member holding more than ten percent of the total share capital of the company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.

A member would be entitled to inspect the proxies lodged at any time during the business hours of the Company, during the period beginning 24 hours before the time fixed for the commencement of the AGM and ending with the conclusion of the AGM, provided that not less than 3 days of notice in writing is to be given to the Company.

In case of joint holders attending the AGM, only such joint holder who is higher in the order of names will be entitled to vote.

- C. Members/Proxies should bring the enclosed attendance slip duly filled in, for attending the Meeting.
- **D.** Corporate Members: Pursuant to Section 113 of the Companies Act, 2013, the Corporate Members intending to send their authorized representatives are requested to send a duly Certified Copy of the Board Resolution authorizing the representatives to attend and vote at the Annual General Meeting.
- E. Queries at the AGM: In case you have any query relating to the enclosed Annual Accounts and queries proposed to be raised at the Annual General Meeting may be sent to the Company at its registered office i.e. 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085 or on email Id i.e. sonalmercantile@yahoo.in at least seven days prior to the date of AGM to enable the management to compile the relevant information to reply the same in the meeting.
- F. Members are requested to notify any change in their address immediately to the share transfer Agent of the Company- M/s Skyline Financial Services Private Limited, ("Skyline") D-153A, Okhla Industrial Area, Phase-I, New Delhi- 110020. If shares are held in electronic form, intimate any change in their addresses/bank details to the concerned Depository Participant.
- G. Book Closure: The Register of Members and Share Transfer Books of the Company will remain closed from Friday, July 05, 2019 to Friday, July 12, 2019 (both days inclusive).

## H. Cut Off Date:

- a. This Notice is being sent to all the members whose name appears as on Friday, June 07, 2019 in the register of members or beneficial owners as received from Skyline.
- b. A person whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on Friday, July 05, 2019 (the "Cut- Off Date")



only shall be entitled to vote through Remote E-voting and at the AGM. The voting rights of Members shall be in proportion to their share of the paid-up equity share capital of the Company as on the Cut Off date.

- I. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN to the Company/RTA.
- J. Members who hold shares in physical form in multiple folios in identical names or joint holding in the same order of names are requested to send the share certificates to Company's Registrar and Share Transfer Agent for consolidation into a single folio.
- **K.** Members holding shares in physical mode are advised to make nomination in respect of their shareholding in the Company in the nomination form (SH-13). Members holding shares in electronic mode may contact their respective DPs for availing the nomination facility.
- L. Members who have not registered / updated their e-mail addresses with RTA if shares are held in physical mode or with their DPs, if shares are held in electronic mode, are requested to do so for receiving all future communications from the Company including Annual Reports, Notices, Circulars, etc., electronically.
- **M.** Inspection of Documents: Documents referred to in the Annual General Meeting Notice are open for inspection at the registered office of the Company at all working days except Saturdays and Sundays between 11:00 A.M. to 01:00 P.M. up to the Date of AGM.

# N. Communication to Members

- a. **Dispatch of Annual Report:** The Annual Report 2018-19 is being sent through electronic mode only to the members whose email addresses are registered with the Company/Depository Participant(s), unless any member has requested for a physical copy of the report. For members who have not registered their email addresses, physical copies of the Annual Report 2018-19 are being sent by the permitted mode.
- b. Members may also note that the Notice of the Thirty Fourth AGM and the Annual Report 2018-19 will be available on the Company's website, <u>www.sonalmercantile.in</u> The Physical copies of the documents will also be available at the Company's registered office for inspection during normal business hours on working days. Members who require communication in physical form in addition to e-communication, or have any other queries, may write to us at: <u>sonalmercantile@yahoo.in</u>.
- c. The Register of Directors and Key Managerial Personnel and their Shareholding, maintained under Section-170 of the Companies Act, 2013 are open for inspection at the registered office of the Company on all working days except Saturdays and Sunday, between 11:00 A.M. to 01:00 P.M. and will also be available for inspection by the members at the AGM.
- d. The Register of Contracts or Arrangements in which the directors are interested maintained under Section 189 of the Companies Act, 2013, are open for inspection at the registered office of the Company on all working days except Saturdays and Sundays, between 11:00 A.M. to 01:00 P.M. and will also be available for inspection by the members at the AGM.
- e. For convenience of the members and proper conduct of the meeting entry to the meeting venue will be regulated by attendance slip, which is enclosed with this Annual Report. Members are requested to sign at the place provided on the Attendance Slip along with a



valid identity proof such as the PAN Card, Passport, Aadhaar Card, Driving License etc. and hand it over at the registration counter at the venue.

- f. Only bonafide members of the Company whose name appear on the Register of Members/Proxy holders, in possession of valid attendance slips duly filled and signed will be permitted to attend the meeting. The Company reserves its right to take all steps as may be deemed necessary to restrict non-members for attending the meeting.
- g. As a measure of economy, copies of Annual Reports will not be distributed at the venue of the Annual General Meeting. Members are, therefore, requested to bring their own copies of the Annual Reports to the meeting.
- **O. Important Communication to Members**: The Ministry of Corporate Affairs has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by the companies and has issued circulars stating that service of notice / documents including Annual Report can be sent by e-mail to its members. To support this green initiative of the Government in full measure, members who have not registered their e-mail addresses, so far, are requested to register their e-mail addresses, in respect of electronic holdings with the Depository through their concerned Depository Participants. Members who hold shares in physical form are requested to register their e-mail addresses with the Company.

# P. VOTING BY MEMBERS

The voting for the agenda items as mentioned in the Notice shall be done in the following manner:

## VOTING THROUGH ELECTRONIC MEANS AND PROCEDURE THEREOF

- I. In compliance with provisions of Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014 as amended by the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44(1) of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the Company is pleased to provide members facility to exercise their right to vote on resolutions proposed to be considered at the AGM by electronic means and the business may be transacted through e-Voting Services. The facility of casting the votes by the members using an electronic voting system from a place other than venue of the AGM ("remote e-voting") will be provided by National Securities Depository Limited (NSDL).
- II. The facility for voting through ballot paper shall be made available at the AGM and the members attending the meeting who have not cast their vote by remote e-voting shall be able to exercise their right at the meeting through ballot paper.
- III. The members who have cast their vote by remote e-voting prior to the AGM may also attend the AGM but shall not be entitled to cast their vote again.
- IV. **Instructions for e-voting**: A separate sheet containing the complete details of the instructions for e- voting is being sent to all the shareholders along with the Annual Report for the year 2018-19 to enable them to cast their votes through e-voting. This sheet is enclosed with this Notice of AGM.
- V. A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date only shall be entitled to avail the facility of remote e-voting as well as voting at the AGM through ballot paper.
- VI. The Chairman shall, at the AGM, at the end of discussion on the resolutions on which voting is to be held, allow voting with the assistance of scrutinizer, by use of Ballot Paper



for all those members who are present at the AGM but have not cast their votes by availing the remote e-voting facility.

VII. Additional Information of Directors seeking appointment at the ensuing AGM, as required under Regulation 36(3) of the Listing Regulations and Clause 1.2.5 of the SS-2, is annexed to the Notice.

# **INSTRUCTIONS FOR E-VOTING**

Members are requested to follow the below instructions to cast their vote through e-voting:

## How do I vote electronically using NSDL e-Voting system?

The way to vote electronically on NSDL e-Voting system consists of "Two Steps" which are mentioned below:

Step 1 : Log-in to NSDL e-Voting system at <u>https://www.evoting.nsdl.com/</u> Step 2 : Cast your vote electronically on NSDL e-Voting system.

#### Details on Step 1 is mentioned below:

How to Log-in to NSDL e-Voting website?

- 1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: <u>https://www.evoting.nsdl.com/</u> either on a Personal Computer or on a mobile.
- 2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholders' section.
- 3. A new screen will open. You will have to enter your User ID, your Password and a Verification Code as shown on the screen.

Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at <u>https://eservices.nsdl.com/</u> with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.

4. Your User ID details are given below :

Manner of holding shares i.e. Demat (NSDL or CDSL) or Physical	Your User ID is:
a) For Members who hold shares in demat account with NSDL.	8 Character DP ID followed by 8 Digit Client ID For example if your DP ID is IN300*** and Client ID is 12***** then your user ID is IN300***12*****.
b) For Members who hold shares in demat account with CDSL.	16 Digit Beneficiary IDFor example if your Beneficiary ID is12************************************
c) For Members holding shares in Physical Form.	EVEN Number followed by Folio Number registered with the company



For example if folio number is 001*** and EVEN is
101456 then user ID is 101456001***

- 5. Your password details are given below:
  - a) If you are already registered for e-Voting, then you can user your existing password to login and cast your vote.
  - b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.
  - c) How to retrieve your 'initial password'?
    - (i) If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.
    - (ii) If your email ID is not registered, your 'initial password' is communicated to you on your postal address.
- 6. If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:
  - a) Click on "<u>Forgot User Details/Password?</u>"(If you are holding shares in your demat account with NSDL or CDSL) option available on www.evoting.nsdl.com.
  - b) <u>**Physical User Reset Password**?</u>" (If you are holding shares in physical mode) option available on <u>www.evoting.nsdl.com</u>.
  - c) If you are still unable to get the password by aforesaid two options, you can send a request at <a href="mailto:evoting@nsdl.co.in">evoting@nsdl.co.in</a> mentioning your demat account number/folio number, your PAN, your name and your registered address.
  - d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.
- 7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
- 8. Now, you will have to click on "Login" button.
- 9. After you click on the "Login" button, Home page of e-Voting will open.

## **Details on Step 2 is given below:**

#### How to cast your vote electronically on NSDL e-Voting system?

- 1. After successful login at Step 1, you will be able to see the Home page of e-Voting. Click on e-Voting. Then, click on Active Voting Cycles.
- 2. After click on Active Voting Cycles, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle is in active status.
- 3. Select "EVEN" of company for which you wish to cast your vote.
- 4. Now you are ready for e-Voting as the Voting page opens.
- 5. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
- 6. Upon confirmation, the message "Vote cast successfully" will be displayed.
- 7. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.
- 8. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

### **General Guidelines for shareholders**

- 1 Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to csrachna@gmail.com with a copy marked to evoting@nsdl.co.in.
- 2. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on www.evoting.nsdl.com to reset the password.
- 3. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and evoting user manual for Shareholders available at the download section of <u>www.evoting.nsdl.com</u> or call on toll free no.: 1800-222-990 or send a request at <u>evoting@nsdl.co.in</u>



#### **Other Instructions:**

- i. The e-voting period commences on Tuesday, July 09, 2019 (10:00 A.M.) and ends on Thursday, July 11, 2019 (05:00 P.M.). During this period, Members holding shares either in physical form or in dematerialized form, as on Friday, July 05, 2019, i.e. cut-off date, may cast their vote electronically. The e-voting module shall be disabled by NSDL for voting thereafter. Once the vote on a resolution is cast by the Member, he/she shall not be allowed to change it subsequently or cast the vote again.
- ii. The voting rights of Members shall be in proportion to their shares in the paid-up equity share capital of the Company as on the cut-off date. A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date only shall be entitled to avail the facility of voting, either through remote e-voting or voting at the AGM through electronic voting system or poll paper.
- iii. Any person, who acquires shares of the Company and becomes a Member of the Company after dispatch of the Notice and holding shares as of the cut-off date, may obtain the login ID and password by sending a request at <u>evoting@nsdl.co.in</u>. However, if he/she is already registered with NSDL for remote e-voting then he/she can use his/her existing User ID and password for casting the vote.
- iv. The facility for voting, either through tab based e-Voting system or ballot paper shall also be made available at the AGM and the members attending the meeting who have not cast their vote by remote e-voting, may exercise their right to vote at the AGM.
- v. A member may participate in the AGM even after exercising his/her right to vote through remote e-voting but shall not be allowed to vote again at the AGM.
- vi. A Member can vote either by remote e-voting or at the AGM. In case a Member votes by both the modes then the votes cast through remote e-voting shall prevail and the votes cast at the AGM shall be considered invalid.
- vii. Ms. Rachna Bhasin, Practicing Company Secretary (Membership No. ACS 23539/ COP 12952) has been appointed as the Scrutinizer to scrutinize the voting at the AGM and remote e-voting process in a fair and transparent manner.
- viii. The Scrutinizer shall, immediately after the conclusion of voting at the AGM, first count the votes cast at the Meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and make, not later than 48 hours of conclusion of the AGM, a consolidated Scrutinizer's Report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing, who shall countersign the same.
- ix. The result declared along with the Scrutinizer's Report shall be placed on the Company's website <u>www.sonalmercantile.in</u> and on the website of NSDL <u>www.evoting.nsdl.com</u> immediately. The Company shall simultaneously forward the results to BSE Limited, where the shares of the Company are listed. The results shall also be displayed on the notice board at the Registered Office of the Company.



## STATEMENT PURSUANT TO SECTION 102(1) OF THE COMPANIES ACT, 2013

The following Statement sets out all material facts relating to the Special Business mentioned in the Notice:

## Item no. 4

Regulation 31A of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to "Listing Regulations,2015", effective from December, 2015 has provided a regulatory mechanism for re-classification of Promoters as Public shareholders subject to fulfillment of conditions as provided therein.

In this regard, the Company has received applications from the following promoter group person pursuant to Regulations 31A of the Listing Regulations, 2015 for re-classifying them under the Public Category since their names have been included as a part of the Promoter group.

They are not forming part of immediate relatives as per the definition of Promoter Group as provided in Regulations 2(1)(zb)(ii) of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009.

<u>Name of applicants classified under Promoter</u> <u>Group Category</u>	<u>No. of shares</u> <u>held</u>	<u>% of the paid up</u> <u>capital</u>
VISHNU MITTAL	NIL	NIL
DEEP CHAND SINGHAL	NIL	NIL
SUNIL KUMAR	NIL	NIL
CHETNA SINGHAL	NIL	NIL
SAVITRI MITTAL	NIL	NIL

The aforesaid shareholders are not connected, directly or indirectly whatsoever with any activity of the Company. The above referred shareholders do not directly or indirectly exercise control, over the affairs of the Company. They are also not holding any post of Key Managerial Personnel in the Company. They also do not have any special rights through formal or informal arrangements with the company or Promoters.

In view of the explanations given by the applicants as detailed above and in consideration to the conditions as stipulated in Regulation 31A of the Listing Regulations, 2015 the Board of Directors of the Company at their meeting held on January 29, 2019, have approved the applications for reclassification received by the Company as above from Promoter group category to Public category subject to approval by the members and relevant regulatory authorities. As required, intimation has been sent to Stock Exchange based on declaration received from the aforesaid persons.

None of the concerned persons, acting individually and in concert, directly or indirectly exercise control over the management and affairs of the Company. Their shareholding along with the persons acting in concert does not exceed 1% of the total share capital of the company.

Further as per Rule 19A of the Securities Contracts (Regulation) Rules, 1957, the public shareholding as on the date of the notice fulfils the minimum public shareholding requirement of at least 25% and the proposed reclassification does not intend to increase the Public Shareholding to achieve compliance with the minimum public shareholding requirement.

Your Directors recommend the passing of the Resolution as a Special Resolution. None of the Directors or Key Managerial Personnel of the Company or their relatives is in anyway concerned or interested in this Resolution.



## Item No. 5

The Board of Directors of the Company had appointed **Mr. Deepak** as an Additional Director of the Company with effect from March 26, 2019. In terms of Section 161 of Companies Act, 2013, Mr. Deepak will hold office up to the date of the forthcoming Annual general meeting or the last date, on which the Annual general meeting should have been held, whichever is earlier.

A brief profile of Mr. Deepak, including nature of his expertise, is annexed with this Notice. The Company has received a declaration of independence from Mr. Deepak.

In the opinion of the Board, Mr. Deepak fulfills the conditions specified in the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015 for appointment as Independent Director of the Company. A copy of the draft Letter of Appointment for Independent Directors, setting out terms and conditions of appointment of Independent Directors is available for inspection at the Registered Office of the Company during business hours on any working day and is also available on the website of the Company <u>www.sonalmercantile.in</u>

None of the Directors or Key Managerial Personnel and their relatives, except Mr. Deepak, is concerned or interested (financially or otherwise) in this Resolution.

The Board commends the Ordinary Resolution set out at Item no. 5 for approval of the Members of the Company.

By Order of the Board of Directors For Sonal Mercantile Limited

Date: June 12, 2019 Place: New Delhi Sd/-Vikram Goyal Whole Time Director



# ANNEXURE TO THE NOTICE

Profile of Director seeking Re-Appointment at the forthcoming Annual General Meeting

(in pursuance of Regulation 36 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 read with Secretarial Standard – 2 on General Meetings)

Particulars	Description
Name of Director	Mr. Deepak
DIN	<u>07878217</u>
Date of Birth	February 12, 1977
Age	42 years
Category of the Director	Director (Non-Executive Independent)
Educational Qualifications	10+2
Experience	In the field of retail & trading business of Foods and other related products in Sirsa
Expertise in specific functional areas	He has good experience in Marketing and Research, good communication skill, interpersonal skills and sound business knowledge etc.
Date of Appointment on the Board	March 26, 2019
Terms and conditions of appointment	For a term of five years
Remuneration last drawn	Nil
Remuneration proposed to be given	Nil
Number of shares held in the Company as on March 31, 2019	27,000
List of Directorships held in other companies (excluding foreign, private and Section 8 companies)	Nil
Chairmanship / Membership of Committees in Audit and Stakeholders' Relationship Committees across Public Companies including Sonal Mercantile Limited	Yes
Relationship between Directors inter se	No relation
Number of meetings of the Board attended during the financial year 2018-19 (Out of total 14 Board Meetings held)	2



Particulars	Description
Name of Director	Mr. Rajan Goyal
DIN	02600825
Date of Birth	October 07, 1976
Age	43 years
Category of the Director	Director (Non-Executive Non Independent)
Educational Qualifications	Post Graduate
Experience	In the field of accounts, taxation, marketing, etc
Expertise in specific functional areas	He has good experience in Marketing and Research, good communication skill, interpersonal skills and sound business knowledge etc.
Date of Appointment on the Board	November 23, 2018
Terms and conditions of appointment	Appointment as normal director
Remuneration last drawn	Nil
Remuneration proposed to be given	Nil
Number of shares held in the Company as on March 31, 2019	-
List of Directorships held in other companies (excluding foreign, private and Section 8 companies)	Nil
Chairmanship / Membership of Committees in Audit and Stakeholders' Relationship Committees across Public Companies including Sonal Mercantile Limited	Yes
Relationship between Directors inter se	Yes, brother of Mr. Vikram Goyal
Number of meetings of the Board attended during the financial year 2018-19 (Out of total 14 Board Meetings held)	6



#### SONAL MERCANTILE LIMITED CIN: L51221DL1985PLC022433

Regd. Office: 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-	110085
E mail- sonalmercantile@yahoo.in; Website: www.sonalmercantile.in; Tel: 011-49	091417

ATTENDANCE SLIP PLEASE FILL ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL joint shareholders may obtain Additional Slip at the venue of the Meeting

DP Id*	Folio No
Client Id*	No. of Share
	urth Annual General Meeting of the members of the Company held on Friday, July 12, 2019 Cloor, Sector-3, Rohini, New Delhi-110085.
	Signature of Shareholder / Proxy
*Applicable for investors holding shares in elect	ronic form.
	TEAR HERE
	SONAL MERCANTILE LIMITED CIN: L51221DL1985PLC022433 Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085 <u>tille@yahoo.in</u> : Website: <u>www.sonalmercantile.in</u> ; Tel: 011-49091417
Name of the Member(s): Registered Address:	FORM NO. MGT-11 PROXY FORM es Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014]
I/We, being the member(s) holding	Shares of the above named company, hereby appoint:
Address:	.E mail ID:
Signature:	or failing him
Address:	.E mail ID:
Signature:	or failing him
Address:	.E mail ID:

and whose signature(s) are appended below as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the **Thirty Fourth Annual General Meeting** of the members of the Company to be held on Friday, July 12, 2019 at 02:00 P.M. at 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085 and at any adjournment thereof in respect of such resolutions as are indicated below:

Resolution No.	Particulars
ORDINARY BUSINESS	
1	Adoption of Audited Financial Statement (Standalone and Consolidated) for Financial Year 2018-2019
2	Re-Appointment of Director liable to retire by rotation.
3	Re-appointment of Statutory Auditors
SPECIAL BUSINESS	
4	Re-classification of Persons/Entities forming part of the Promoter Group from 'Promoter & Promoter Group Category' to 'Public Category'
5	Regularization of Mr. Deepak as Director (Independent) of the Company

Signed this......day of......2019

Signature of Shareholder.....



\* Applicable for investors holding shares in electronic form.

#### NOTES:

- 1. This Form in order to be effective should be duly completed and deposited at the Registered office of the Company at 372, Vardhman Plaza, III Floor, Sector-3, Rohini, New Delhi-110085 not less than 48 hours before the Commencement of the Meeting.
- Those Members who have multiple folios with different joint holders may use copies of this Attendance Slip/Proxy.

Signature of Shareholder......Signature of Proxy Holder.....





# AGM VENUE ROUTE MAP

